



Scott Tillema >

**GLOBAL  
KEYNOTE SPEAKER**

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# THE HIGHLIGHTS

## Speaker reel



## TEDx Naperville



## A culture of connection



## The power of empathy



## AS FEATURED BY:



**“When you know how to effectively negotiate, your business wins, your team wins & you win.” Scott Tillema**

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# Meet Scott

**FOUNDER, TOP RATED KEYNOTE SPEAKER,  
CORPORATE TRAINER, OVER 1M TEDX VIEWS**

Scott Tillema is a leading authority on influence, communication, and connection. He draws on his unique background as a SWAT hostage negotiator with over 20 years of law enforcement experience. Educationally, Scott holds degrees in behavioral science and psychology and was trained in negotiation by the FBI and at Harvard University. He speaks about the power of emotion on decision making and how people can achieve what they desire.



## **NEGOTIATION EXPERT**

Today, he is a Partner at [The Negotiations Collective](#), an international negotiations and conflict resolution training firm. As a global keynote speaker and corporate trainer, Scott inspires audiences to use techniques of verbal influence to be powerful negotiators, effective conflict resolvers, and influential leaders.



# SIGNATURE KEYNOTES & PRESENTATION TOPICS

## RECONNECTING HUMANITY

Our world is facing tremendous challenges and at the top of the list is disconnection. This talk is a journey through the life and stories of a SWAT hostage negotiator, and how the exposure to individuals in crisis has lead him to turn his life's work to bringing the concept of connection to those who most need to hear it and experience that transformation. Attendees will leave with the inspiration to take action and find connection in their lives.

## LEADING WITH INFLUENCE: COMMUNICATING POWERFULLY & NAVIGATING DIFFICULT CONVERSATIONS

What is the one thing that could explode your business while strengthening the success of your team? Influence. Learn how leaders can utilize the same powerful strategies of hostage negotiators, with an intense focus on listening skills, delivery techniques and bonding, to find influence in all their interactions.

## FINDING SUCCESS THROUGH CONFLICT RESOLUTION

Are you working with challenging personalities who are causing conflict in the workplace? It's tough to avoid them! This educational and engaging presentation can be given as a talk or more involved workshop. Scott teaches drivers of human behavior and practical tactics to confidently embrace conflict resolution and find success for you and your organization.



### SPEAKING OFFERINGS

#### KEYNOTE

Main stage inspirational talk for organizations or conferences

#### BREAKOUT

Conference presentations designed for educational purposes

#### VIRTUAL

Virtual keynotes or webinar style, with all in-person content available

#### HALF DAY TRAINING

Conflict resolution four hour in-depth class

#### FULL DAY TRAINING

8 hours of learning on either conflict resolution or hostage negotiation

#### KEYNOTE PLUS +

Keynote followed by interactive workshop with a more intimate audience to go deeper



# TESTIMONIALS

What organizers are saying...

## GORDAN STODDART



I expected great stories, which I got. What I hadn't quite expected was Scott's ability to translate his wealth of knowledge and experience into **practical and applicable** models we can use in business and in life.

The Recruitment Network

## CLAY SCHROFF



Having worked in sales for decades, I know Scott's life-saving processes that work under the gun also work in boardrooms, car lots and classrooms. Scott brings real world processes and **techniques that produce results!**

The Aspen Project

## CHARLES HEASLEY



We invited Scott Tillema to speak in Texas for our 2023 conference and I **highly recommend him** as the keynote speaker to any CIT conference across America. If you want your keynote to be memorable, Scott is your speaker!

Texas CIT Conference

## KELLEY COLLINS



Meaningful and engaging. Scott had our audience's attention within the first minute. The **positive impact** of his keynote was seen through the remainder of the conference.

Lightning Protection Institute



Scott Tillema is one of the **absolute best speakers** I have worked with in my many years of event planning! From the very first contact he was helpful and kind, always going above and beyond our expectations. Scott's talk was engaging and interesting, delivering content that was helpful and immediately actionable for our staff, I cannot recommend him highly enough!

AMY P. CONFERENCE EVENT PLANNER



LET'S  
CONNECT!



Ready to book?

# SCOTT TILLEMA

Thank you for considering Scott as  
your next keynote speaker!

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**CONTACT INFO:**

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