

# MELISSA MALONEY

## THE HAPPY LEADER

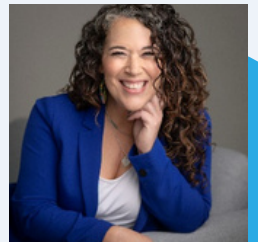


### “Leading the journey to happiness and success”

Melissa Maloney is a visionary leader dedicated to fostering positive change through empowerment, inclusivity, and engagement. With a profound commitment to leadership, she is the co-founder of AWL Partners where empowerment is not just a goal- but a standard! In her role as the co-founder of All Women LEAD, Melissa champions the cause of empowering women across various sectors. Through this initiative, she strives to break barriers, promote diversity, and create a supportive network that propels women to leadership roles. Her passion for gender equality and inclusive leadership has made All Women LEAD a powerful force in the journey towards a more equitable future. With a diverse background encompassing corporate leadership, entrepreneurship, women's leadership advocacy, and wellness, Melissa Maloney embodies the spirit of a modern leader who envisions a world where everyone can thrive. Her dedication to creating a more inclusive and innovative future makes her a beacon of inspiration for aspiring leaders and changemakers alike.

#### Speaking Topics:

**Energize, Prioritize and Optimize for Success:** As a leader (and we are all leaders) you can only offer your best self to those around you when you are truly happy yourself. This topic covers practical prioritization, focusing on your strengths to increase your energy and putting your oxygen mask on first! You can expect people to leave the session with a practical and simple action plan on how to be more effective, feel less overwhelmed and be more in control of their daily expectations. This is Melissa's most popular keynote!



**Don't Be A D\*\*\*!** In this keynote Melissa brings her fun style and direct approach to communication and leadership. We have all worked with someone who makes us think to ourselves... why are they such a “d\*\*\*”? In this talk Melissa uses her expertise in Emotional Intelligence to teach us why being Dismissive, Impulsive, Critical, and a Know it All, will come back to haunt you as a leader or a team member. She will work with the audience to change that negative view into the leadership and team style of today, helping the audience Develop Empathy, Identify Emotions, Communicate Effectively and Know Yourself. This is an engaging and relatable conversation that everyone can learn from!

**You vs You: The Mindset of Winning:** Whether you are new to sales or you're an experienced sales executive you will take something away from this workshop. Combining neuroscience, emotional intelligence and perseverance techniques, Melissa will take your team through an engaging experience where they will leave with proven methods to maintain a winning mindset through every “no” and take you closer to your next “yes”. Recognizing the impact of mindset on winning results, this workshop is designed to have people reflect on their own responsibility for ownership in the sales cycle and how to keep moving forward even on the most challenging sales days.

*What others may see as barriers, Melissa sees as puzzles to be solved. She is a constant reminder to be brave and chase my goals.*

*Lisa Spriet, CEO NutriPro Canada*

*Today as the owner of a growing business, Melissa remains my go to when solutions need to be found. Under her leadership I developed into the leader I am today.*

*Andrea Scratch, Owner Scratch Recovery*

*The purity of Melissa's intention with “Happy Leader” is derived from the very fabric of who Melissa is as a person. When she speaks... listen, learn and feel the energy from her passion and conviction.*

*Joshua Masse, Chief Revenue Officer Circuit IQ*





@thehappyleader



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