



Vincent Phipps Media Kit

(423) - 400 - 1040 ● VincentPhipps.com
Vincent@VincentPhipps.com



Communication VIP
Training & Coaching



Vincent I. Phipps, CSP (Certified Speaking Professional)
Top 1% of the World's Best Communication Experts

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Keynotes – Interactive Workshops – Individual Coaching
Communication – Conflict Resolution – Leadership – Presentation Training
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BIO-INTRO-CONCLUSION FOR VINCENT PHIPPS, MA., CSP

74 Words (Bio)

Vincent Phipps is a communication specialist. Vincent's expertise is helping professionals adapt their emotional intelligence to reduce conflict and improve listening skills. Vincent's passion is customizing presentations from his book, *Lead Out Loud*. Vincent is certified in DiSC, MBTI, and Behavioral Psychology. Vincent's Ph.D. thesis addresses how interpersonal communication impacts relationships and revenue. Vincent owns Communication VIP Training and Coaching. Vincent blends energy, expertise, humor, and interaction to keep his audience laughing and learning.

129 Words (Bio)

Vincent Phipps is a communication specialist and owner of Communication VIP Training and Coaching in Chattanooga, TN. By focusing on emotional intelligence, Vincent helps professionals improve listening skills and reduce conflict. Certified in DiSC, MBTI, and Behavioral Psychology, Vincent has delivered over 4,000 presentations and is ranked in the top 1% of global communication experts. His Ph.D. thesis explores the impact of interpersonal communication on relationships and revenue. Vincent holds the CSP (Certified Speaking Professional) certification, the highest honor from the National Speakers Association. Vincent customizes keynotes and training based on his book, *Lead Out Loud*. Known for his engaging style, his philosophy is: "If I can get you to laugh, I can get you to listen. If I can get you to listen, I can help you amplify!"

184 Words (Bio)

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FREQUENTLY ASKED QUESTIONS

1. Is Vincent an impactful speaker?	<i>Yes. Vincent is in the Top 1% of the world's best professional speakers.</i>
2. Does Vincent have certifications?	<i>Yes. Vincent is a Certified Speaking Professional and a Certified Virtual Presenter.</i>
3. Are Vincent's rates negotiable?	<i>Yes. Fees are based on duration and customization.</i>
4. Can Vincent include travel fees?	<i>Yes. Travel expenses are based on: Air, Lodging, and Ground Travel.</i>
5. May we videotape Vincent?	<i>Yes. Agreements can be reached addressing audio and video recording.</i>
6. Will Vincent sign books?	<i>Yes. A portion of book sales can also be donated to your event.</i>
7. Does Vincent customize?	<i>Yes. Content can be customized based on agreement and specifications.</i>
8. Can Vincent do multiple formats?	<i>Yes. Vincent specializes in keynotes, interactive workshops, and virtuals.</i>
9. Will Vincent do payment plans?	<i>Yes. Vincent is flexible on accepting payments based on your needs.</i>
10. Does Vincent use written contracts?	<i>Yes. Vincent has contracts accessible in printed and electronic form.</i>
11. Are you a moral speaker?	<i>Yes. Since 2015, Vincent has had zero complaints with an A+ BBB rating.</i>
12. Can you provide ROI?	<i>Yes. Vincent can provide quantifiable assessments.</i>
13. Does Vincent get re-booked?	<i>Yes. 68% of Vincent's clients are repeat clients, corporations, and conferences.</i>
14. Will Vincent speak to smaller groups?	<i>Yes. Vincent loves to speak to group of all sizes from 20 to 20,000 people.</i>

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IMPORTANT LINKS

- A. [Schedule a conversation with Vincent.](#)
- B. [Watch Vincent keynote and hear attendee testimonials.](#)
- C. [Watch Vincent's interactive presentation style.](#)
- D. [Watch Vincent facilitate a professional development workshop.](#)
- E. [Podcast: *Is Messy Communication Hurting Your Business?*](#)
- F. [Podcast: *Lead Out Loud – Keys to Your Professional Excellence.*](#)
- G. [Vincent's company website–Communication VIP Training & Coaching.](#)
- H. [Vincent's professional speaking profile \(eSpeakers\).](#)

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LOGOS

Click to download individual files.



Communication VIP
Training and Coaching



Public Speaking Workshop
Vincent Phipps, Certified Speaking Professional
TRUE
Targeted|Rationale|Unique|Expertise



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PICTURES

Click to download individual files.



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ONE SHEET (FRONT)
Click to download the one sheet.



VINCENT I. PHIPPS, M.A., CSP
Keynotes
Workshops
Certifications

What amplified clients say!

This information will catapult communication between clients and peers. This course should be offered to any person in a professional environment.

Ahna White, Blue Cross Blue Shield

You can't fall asleep in a Vincent Phipps presentation. Vincent is one of the speakers that my team looks forward to listening to. You will laugh as much as you learn. His customizations are flawless!

Valoria Armstrong, Unum Group

Lead Out Loud – Transition How You Listen

- Identify the importance of how emotional intelligence impacts how you influence others.
- Save time, money, and frustration by increasing your interpersonal listening attitude by at least 30%.
- Adapt to the leadership and management do's and don'ts to modify what you say based on who you say it to.

Communication with Less Confrontation – Don't Be an Asshole

- Reduce defensives and conflict by separating statements of feelings vs statements of facts.
- Find alternatives to how you phrase responses that can improve corrections and negotiations.
- Hold others accountable without making them feel belittled or chastised.

Amplify Your Presentations – Deliver Public Speaking with Poise, Power, and Professionalism

- Develop and maintain public speaking confidence to reduce anxiety and increase audience receptivity.
- Engage your audiences by how you modify your delivery making presentations more advantageous.

TOP 1% OF THE WORLD'S BEST COMMUNICATION EXPERTS!

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ONE SHEET (BACK)



VINCENT I. PHIPPS, M.A., CSP

"Communication, leadership, and conflict-resolution skills will always be relevant to anyone wanting personal and professional success."







- ✓ Top 1% of the World's Best Speakers
- ✓ Received Highest earned honor in the speaking industry
- ✓ CSP, Certified Speaking Professional
- ✓ Author of Lead Out Loud
- ✓ 28 years, zero complaints, A+ rating by BBB

Amplified Clients













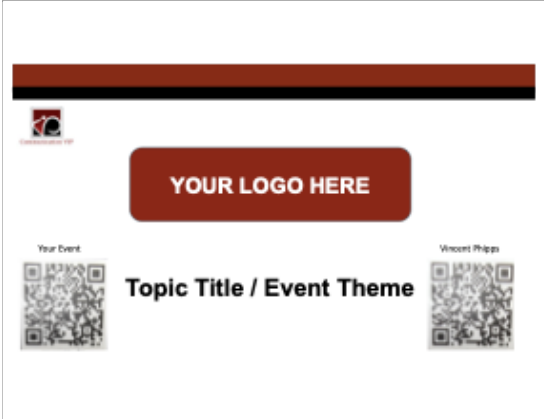



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SAMPLE POWERPOINT
Click to download the sample.





ANALYTICAL E.G.O.

E MOTION	<ul style="list-style-type: none"> • CAUTIOUS • SKEPTICAL
G OALS	<ul style="list-style-type: none"> • TO BE RIGHT • FIND PROBLEMS
O BSTACLES	<ul style="list-style-type: none"> • FLEXIBILITY • SUCCINCTNESS



Project – Introvert (14%)

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ANALYTICAL

Do	Do Not
Be specific.	Be vague & ambiguous.
Research first.	Make assumptions.
Focus on facts.	Use opinions.
Provide in writing.	Say "trust" "hope" "try".
Give due dates.	Allow unlimited review.
Allow time to decide.	Forget to give parameters.
Organize content.	Go on randomly.
Respect personal space.	Dodge their questions.
Save the charm.	Try to "warm up" to them.

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ANALYTICAL AUDIENCE TIPS


LIKE

- RESEARCH
- SOURCES
- NUMBERS
- FACTS
- PREPARATION
- GRAPHS/CHARTS

DISLIKE

- SPONTANEITY
- EMOTIONAL DECISIONS
- GUESSES
- "TRUST ME"
- WINGING IT
- AMBIGUITY

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QR CODE SHEET



WEBSITE



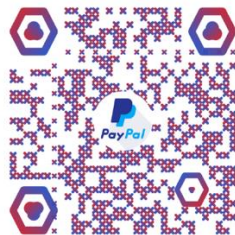
CONNECT



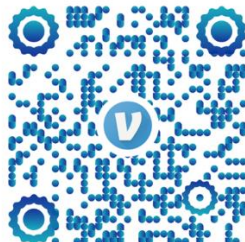
CONVERSATION



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PAYPAL



VENMO



CASHAPP

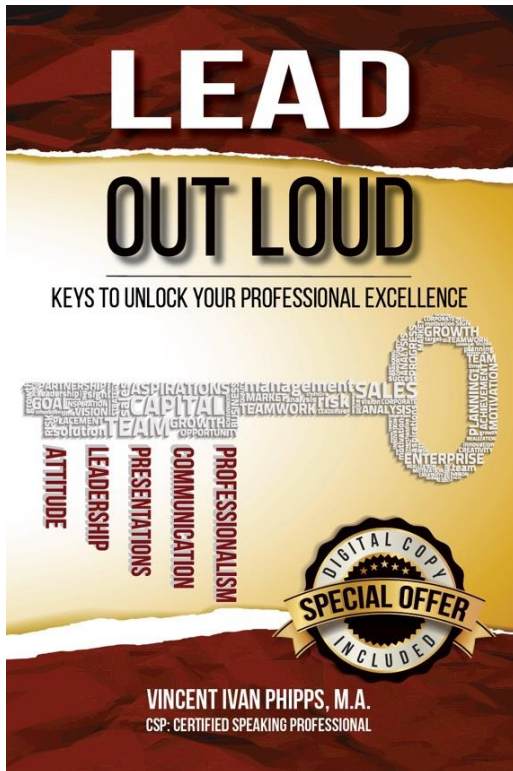
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LEAD OUT LOUD



82% of firings, resignations, and denied promotions are not because of a lack of technical knowledge. These career mishaps happen because individuals do not possess interpersonal communication abilities (a fancy way of saying people skills). *Lead Out Loud* will help you amplify your leadership communication with the proper fuel and tools. The fuel is your attitude and the tools are your communication skills. *Lead Out Loud* will show you techniques to amplify your fuel and tools to be a better leader and communicator.

You don't have to be a loud person to be a leader. You don't need degrees to lead. What you need to *Lead Out Loud* are the fundamental components of listening, adapting, speaking, and influencing others. *Lead Out Loud* teaches you these approaches in a fun and practical way. When you open this book, prepare to unlock your professional greatness and **Lead Out Loud!**

Would you like to purchase books for your event?

Continual education is an asset that we provide as your speaker. *LEAD Out Loud* authored by Vincent Phipps is a continual education tool we offer. Each event has particular needs, and we want to customize your ongoing learning experience to accommodate your event's needs.

Three options that can be negotiated:

1. A book is provided for each attendee.
2. A specific number of books will be made available to be used at the client's discretion.
3. Based on the number of attendees, a percentage of books will be brought to the event for individuals to purchase at their discretion.

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DAY OF PRESENTATION

Introduction for Vincent Phipps

“Our speaker today is Mr. Vincent Phipps. Vincent is an interpersonal communication expert specializing in emotional intelligence, leadership, conflict resolution, and presentation skills. Audiences call Vincent, the Attitude Amplifier! This is because Vincent’s presentations blend expertise with humor, energy, and high engagement. Vincent is featured in the top 1% of the world’s best communication experts. He has delivered over 4,000 paid presentations. He holds the CSP (Certified Speaking Professional) certification, the highest earned honor recognized by the National Speakers Association. Vincent customizes keynotes, workshops, and training programs by teaching fundamental communication skills from his book, *Lead Out Loud*. He is the owner and CEO of Communication VIP Training and Coaching, headquartered in Chattanooga, TN. Vincent’s passion is partnering with companies, conferences, and associations to develop customized presentations and training experiences. Vincent’s presentation philosophy is the following, “If I can get you to laugh, I can get you to listen. If I can get you to listen, I can help you amplify!” Let's welcome our speaker, Mr. Vincent Phipps!”

AV Needs

- HDMI connector
- Cordless/Lapel microphone
- Projector
- Display Table
- Access to Wi-Fi

Conclusion

“Let’s give another round of applause for our speaker, Mr. Vincent Phipps. We see why Vincent is called the Attitude Amplifier. Vincent welcomes you to join him at the back of the room for pictures, book signing, and additional information. Vincent has informed me that each person who uses the QR Code to complete a short evaluation will receive two gifts. One is a copy of Vincent’s presentation slides and the second is a free digital copy of 100 strategies to improve interpersonal communication skills. Vincent, thank you for an engaging and informative presentation.”

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Our job is to create as much value for our clients as possible. Vincent does not simply show up, give up an interactive talk, and leave. As a partner for your event, Vincent is happy to discuss the provision of the following:

- 60-second promo video
- Article up to 400 words
- Social media interaction using your hashtag or appearing on your accounts
- Media interviews
- Book signing
- Shared pictures of the presentation
- Shared videos of the presentation
- Compiled digital evaluation summaries
- Emailed worksheets
- Continual content reinforcement reminders

Thank you for taking the time to consider Vincent Phipps to speak at your event! If you have any questions or would like to receive more information about what it looks like for Vincent to be the speaker/facilitator of your event please schedule a meeting!

[Schedule a conversation with Vincent.](#)

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