

# Gayle Cotton, Keynote Speaker & Emmy Award Winner



**TOPIC TITLE:** Gayle's Story: 3 Strikes! Awareness Is the First Step...

**TOPIC LENGTH:** 30-90 Minutes (Customization is available)

**TOPIC DESCRIPTION:** In the early nineties, Gayle began her career working as a Corporate Trainer for multi-national companies and organizations in Switzerland. She was an expert in Cross-Cultural Education, but she quickly discovered that she had 3 strikes against her -- she was *American, female, and blonde!* And after all... what do Americans know about different cultures? Being female, she also found out that the 'Dumb Blonde Jokes' were global! Nevertheless, Gayle adapted and became very successful working internationally. Later in the nineties, she incorporated Circles Of Excellence Inc. in Dallas TX. Recently married to a Frenchman, she used her married name, Gayle Cotton-Delpierre. That name wasn't easy to pronounce, so she rapidly became known as Gayle Cotton *Del Prairie!* Adapting once again, Gayle decided to use 'Cotton' as her professional name which she found worked well. Gayle's story is inspirational, full of humor, humility, and hope for anyone living or working in different cultures.

- **How Many Strikes Are Against You?** Awareness Is the First step!
- **Becoming the Librarian:** Adapting for Where You Are
- **Understanding the Cultural Layer Cake:** How Many Layers Are in Your Cake?
- **Going Beyond the Strikes:** Question to Ask
- **Adapting Your Style:** Success Leaves Clues!

## ABOUT GAYLE:

**Gayle Cotton is a National Emmy Award Winner and the author of the Bestselling Book, 'SAY Anything to Anyone, Anywhere! 5 Keys to Successful Cross-Cultural Communication'.** She offers powerful, insightful, and inspirational presentations for conventions, conferences, and corporate events around the world. She is President of Circles Of Excellence Inc., and a distinguished keynote speaker and executive coach. She has presented for the United Nations, World Governments, and more than 50 Fortune 500 companies around the world. She has been featured on numerous TV shows including NBC News, BBC News, Good Morning America, PM Magazine, Pacific Report, and PBS. Gayle has the distinction of being the first American accepted as a member in the 'European Association of Marketing and Sales Experts' and is a Certified Expert in the 'Executive Foundation for International Communication'. She is a Faculty Resource for Young Presidents' Organization (YPO) and Entrepreneurs' Organization (EO).

**An internationally recognized authority on Cultural Science, Gayle educates, entertains, and inspires audiences with her fresh and unique approach.** Giving new meaning to the concept of creativity and productivity, she is on the leading edge of business communication. She has won the respect of World Leaders, Ambassadors, and Executives around the world that turn to her for her expertise on global cultures and international business. Her vast experience living and working abroad has made her a 'first choice' request for international audiences!

**Gayle travels world-wide from business bases in the U.S. and Switzerland.** She presents on the topics of Cross-Cultural Communication, Diversity, Interpersonal Communication, Executive Leadership, Presentation Skills, Sales and Negotiations, Teambuilding, and Time Management.