

# Gayle Cotton, Keynote Speaker & Emmy Award Winner



**TOPIC TITLE:** Improving Interpersonal Communications: *Is What You Say What You Mean?*

**TOPIC LENGTH:** 30-90 Minutes (Customization is available)

**TOPIC DESCRIPTION:** Take a look at the comical challenges we all have with the words we use in our interpersonal communications. Add a little tonality and body language, and it's no wonder we have communication mishaps! "The meaning of your communication is evident by the response you get." Learn the necessary 'people-reading' skills to become *pro-active* rather than *reactive* in the communication process. *Maximize* effective communication and *minimize* miscommunication. This lively, interactive topic creates the 'open channels' necessary to improve communication in person, on the phone, and by email. Learn the 'rapport secrets' to enable you to establish more comfortable and productive business or personal relationships. Gayle's insightful and energetic approach will help you improve your communication in all facets of your life.

- **Interpersonal & Business Communications:** Words, Tonality, and Body Language
- **Become a 'People-Reader':** Be Proactive Not Reactive in Your Communication
- **Rapport Secrets!** For Interpersonal and Business Communications
- **Communicate Effectively:** With Tonality, Inflection, Gestures, and Body Language
- **Confirm Understanding:** Communication Framing for Agreement and Confirmation

## **ABOUT GAYLE:**

Gayle Cotton is a National Emmy Award Winner and the author of the Bestselling Book, '**SAY Anything to Anyone, Anywhere! 5 Keys to Successful Cross-Cultural Communication**'. She offers powerful, insightful, and inspirational presentations for conventions, conferences, and corporate events around the world. She is President of Circles Of Excellence Inc., and a distinguished keynote speaker and executive coach. She has presented for the United Nations, World Governments, and more than 50 Fortune 500 companies around the world. She has been featured on numerous TV shows including NBC News, BBC News, Good Morning America, PM Magazine, Pacific Report, and PBS. Gayle has the distinction of being the first American accepted as a member in the European Association of Marketing and Sales Experts and is a Certified Expert in the Executive Foundation for International Communication. She is a Faculty Resource for Young Presidents' Organization (YPO) and Entrepreneurs' Organization (EO).

**An internationally recognized authority on Cultural Science, Gayle educates, entertains, and inspires audiences with her fresh and unique approach.** Giving new meaning to the concept of creativity and productivity, she is on the leading edge of business communication. She has won the respect of World Leaders, Ambassadors, and Executives around the world that turn to her for her expertise on global cultures and international business. Her vast experience living and working abroad has made her a 'first choice' request for international audiences!

**Gayle travels world-wide from business bases in the U.S. and Switzerland.** She presents on the topics of Cross-Cultural Communication, Diversity, Interpersonal Communication, Executive Leadership, Presentation Skills, Sales and Negotiations, Teambuilding, and Time Management.