



VALERIA  
GRUNBAUM

**"I care about  
information, and my  
focus is  
implementation!"**

AS SEEN ON:



# ABOUT VALERIA GRUNBAUM

Valeria brings over 32 years of hands-on business experience to help organizations elevate their leadership, communication, emotional intelligence, and sales performance. As a certified speaker, trainer, and coach, Valeria has mastered the art of driving business transformation by equipping individuals and teams with the tools and strategies to improve communication, productivity, teamwork, and profitability.

Personally trained and mentored by world-class leaders like Tony Robbins and John Maxwell, Valeria blends proven methodologies with real-world business insights. Her deep understanding of human behavior, combined with her business acumen, allows her to deliver actionable strategies that produce immediate results.

An internationally recognized speaker, trainer, and coach, Valeria has led training sessions and keynote presentations for audiences from over 40 nationalities across the US, Central America, South America, and Europe. Her ability to communicate with clarity, conviction, and dynamism makes her a standout presence on any stage.

Valeria's track record includes training to small and medium-sized businesses to help them improve performance and growth. Her expertise helped real estate leaders thrive during the 2008–2010 crisis, earning her a nomination for INMAN News' "Real Estate's Most Influential People" in 2010.

Based in Miami, Florida-US since 2003, Valeria delivers compelling speeches and workshops in both English and Spanish, making her impact truly global. She has been a Trainer for Tony Robbins Company (RRI) and serves as a Sales and DISC Faculty member for the Maxwell Leadership Corp (John C. Maxwell's Organization), where she is also a Certified Speaker, Trainer, and Coach/Consultant.

With over 30 years of experience as a DISC Trainer and Consultant, Valeria has expertly integrated DISC into sales processes and communication strategies, empowering sales leaders and teams to connect, motivate, and achieve remarkable results. As an accomplished NLP Practitioner and Emotional Intelligence expert, she has cultivated a deep understanding of human behavior. Leveraging her expertise, Valeria has developed transformative strategies that not only shift mindsets but also inspire individuals to take decisive action.

Valeria's ability to blend business strategy with human insight has made her one of today's most sought-after international trainers and speakers. Whether she's speaking to Fortune 500 executives or small business owners, Valeria delivers powerful messages that inspire action and drive measurable results.



# WHY CHOOSE VALERIA GRUNBAUM?

## MISSION:

To help companies grow through the transformation of their people, by providing state of art training and supporting the implementation process to develop long-term success.

## VISION:

To be the best solution for companies looking to raise their leadership levels, improve communication skills and increase productivity.

## VALUE PROPOSITION:

Information is important, implementation is key.

# PAST AND CURRENT CLIENTS\* INCLUDE:

## CORPORATE CLIENTS AND ORGANIZATIONS:

American Chamber of Commerce,  
International Real Estate Brokerages,  
Procter & Gamble, Avon, DHL,  
General Motors, Compaq, Apple,  
Seaboard Marine, Keller Williams,  
Club Med, Tracfone, Remax Skyline,  
Nestlé, Amerant Bank, Century 21  
The Coral Gables Chamber of Commerce,  
and many others.

## GOVERNMENT CLIENTS

The Southern Command,  
US department of Commerce,  
The VA, USCIS, DHHS, TSH,  
NASA, Department of Defense,  
FI US courts,  
among other entities.

\*THE LIST OF PAST AND CURRENT CLIENTS IS CONFIDENTIAL, AND IT IS INTENDED ONLY FOR THE INDIVIDUAL(S) OR ENTITY(IES) TO WHOM IT IS ADDRESSED. IF YOU ARE NOT AN INTENDED RECIPIENT, YOU ARE HEREBY NOTIFIED THAT ANY DISSEMINATION OR DISTRIBUTION OF THIS COMMUNICATION IS STRICTLY PROHIBITED.

Helping businesses improve communication to increase productivity, drive performance, boost sales, and enhance customer retention through proven strategies and human insight.



# WHAT WE OFFER

Our services can be provided also in Spanish

## WHAT DO WE BRING TO THE TABLE?

- Training
- Coaching
- Consulting
- Speaking Engagements
- Team Building Exercises



**VALERIA  
GRUNBAUM**

## YOU CAN COUNT ON US TO IMPROVE:

- Communication Skills
- Leadership Skills
- Remote and Hybrid Teams
- Team building
- Emotional Intelligence
- Conflict management
- Motivation
- Productivity
- How to deal with change in companies
- Sales
- Professional development



# TESTIMONIALS



JR



*"I have had a communication assessment before but found it confusing and this course was very helpful to put it all together and consider how to better communicate"*



Ron



*"Thank you for this course and not just thank you for the assessment/information but also thank you for all the specifics given. The examples and action steps were concrete and helpful for me to put this into action"*



M. Burnett



*"This course was Excellent!"*



BB



*"Great training, and Valeria was extremely knowledgeable and passionate about the topic, She is very personable and detail oriented"*



Tina A



*"This course was excellent. The communication assessment is very detailed and the instructor shared practical ways to implement communication strategies"*



Ms Gutierrez



*"Valeria provides many relevant examples and draws from experience to illustrate points clearly"*



**VALERIA  
GRUNBAUM**

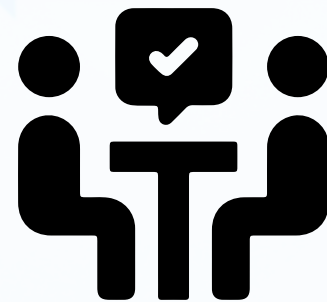
# NEXT STEPS

1



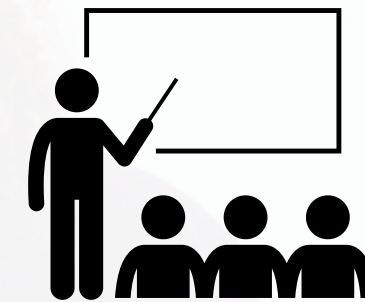
The first step is to schedule a discovery call with us. During this call, we will discuss your team's needs, challenges, desired goals, expectations, and budget. This information will help us create a personalized solution for your company.

2



We will have a strategy meeting to present you with the proposal. We are committed to working with you to meet your company's needs.

3



After the proposal its being approved, it's time to start the training/consultation/coaching as scheduled.

**EMPOWER** your Sales & Customer Service teams to boost productivity and cultivate customer loyalty through actionable insights and dynamic strategies.

**EXPERIENCE** a mindset shift that motivates, inspires & engages, equipping your teams to overcome challenges & seize opportunities for intentional growth.