



ASSOCIATIONS

“Vince, thank you for helping make our MCAA Great Futures Forum such a huge success. I’ve never seen a speaker get such an enthusiastic response. I really appreciate your energy and the way you bring out the best in everyone. You’ve made a lasting impression on the students and future leaders in the room and created a great memory for all of us.”

Tim Brink, CEO, Mechanical Contractors Association of America

“Vince was awesome! Had lots of people say he was the best keynote they have ever saw!! He was hilarious, had great timing, and incorporated great messages (including ours).”

Michelle Hoffman, Director Career Development, Mechanical Contractors Association of America

“Vince understood the challenges of our industry. He used this information to tailor his message so that it was meaningful to our members. He did a magnificent job engaging the audience, motivating and keeping everyone’s attention. Also, his preparation and follow-up were more than what was expected. Vince is a dynamic speaker who motivates the room with his energy and his story. Fabulous presentation!”

Sally Schopmeyer, President, Building Service Contractors Association

“Thank you for representing us at the Building Service Contractors Association International annual meeting... I heard a lot of positive feedback from your presentation. Of course now everyone is emailing me looking for your books.”

John Ravaris, VP Corporate Accounts, Diversey, Inc.

“As Education Chair for our Young Presidents’ Organization chapter... Vince Poscente exceeded our expectations. His entertaining style and inspiring story were coupled with powerful leadership and performance tools... He spent the time to learn about our specific challenges and integrated his discovery into the context of his talk.”

Jose Maroto, President & CEO, Mayca Food Service

“It was a great pleasure to listen to you speak at the NYSCOSS conference in Albany. Your message was incredible and did not fall on deaf ears... Thank you for making a difference in my life, Vince!”

Charles W. Walters, Superintendent of Schools, DeRuyter Central School District

COMMUNICATIONS / ENTERTAINMENT / MEDIA

“Any speaker that starts his presentation standing on a chair, re-living his Olympic Speed Skiing past, has me from the word ‘Go!’ Vince is engaging, energetic, and entertaining... the perfect combo for delivering a profound message with impact and clarity.”

Joe Biondi, Comcast Spotlight

“I find your stories informational, motivational and inspirational. As a former Global Head & Executive Officer of Motorola, Merrill, Lockheed and McDonnell Douglas, I often share your material. Always a favorable reaction.”

Michael G. Winston, Executive

“Vince brought the energy, business intellect and showmanship to electrify, engage and motivate each staff member during our week-long company meetings... If you are looking to build an emotional connection between your strategy and staff, Vince should be your top choice!”

John Cawley, Chief Operating Officer, Music World Entertainment

“You did a fantastic job and I heard many positive comments after your session. Your clear direction made our life easy.”

Christie Henry, Producer, Image Technologies Corp.

“The Vistex event went great... thanks for your patience leading up to the event and for hitting it out of the park! I’ve got a couple of clients I’m going to pitch you to right away.”

Ron Blackmore, President, NextLevel Productions & Talent

“If you haven’t worked with Vince, you have not worked with the best... the most impactful, personable, and effective speaker I’ve worked with. The concepts he brings ring in the minds of audiences months, if not years, after an event.”

Mike Bonheim, ASJ Productions

“Vince delivers on his promise of high-energy, practical tools plus entertaining motivation. We brought him back multiple times to our Verizon groups... He even turned a brief mic outage into a laugh with, ‘Can you hear me now?’—perfectly on brand.”

Raymond Wierzbicki, Senior Vice President, Verizon Enterprise Solutions

“Vince spoke expertly on clarity, commitment, consistency, confidence and control... Our salespeople resonated with his message about ‘doing what the competition is not willing to do.’”

Judy Hand, SVP Enterprise Sales, AT&T

CORPORATE CLIENTS

“Vince Poscente hit the mark with what our people needed to hear... His message and tools to achieve clarity of vision and focus for success are very usable and easily remembered... The entire event will be talked about for years.”

Bob Palmer, Vice President, **FedEx**

“I wish I could clone Vince. That way he could motivate my team to excellence every day!”

Tommye Wealand, Vice President, **Sprint**

“The audience feedback we received concerning Vince’s presentation was tremendous. They were both inspired and entertained, and will remember his message for a long time to come.”

W. Philip Sieg, Vice President, **Merrill Lynch**

“I really enjoyed every minute of Vince Poscente’s speech... ‘Be willing to do what your competition is not willing to do!’”

Christian Giroux, Customer Business Development Manager, **Nestlé Canada Inc.**

“Having hired Vince many times over... Vince has a unique ability to take over a room... Vince is often THE highlight of any convention.”

Elayne Beyer, **CMP**

“You validated my thinking about how to open a speech... I never have a presentation coaching session where I do not reference your presentation.”

Thomas Ward Cantrell, **Administrative Law Advocates, International**

DIRECT SELLING

“Your presentation got me to Star Leader status plus a trip to Barcelona with Silpada... Your talk helped me turn the corner.”

Jill Thompson, Star Leader, **Silpada Designs**

“You were one of the best speakers I have ever heard... One of the reasons I wanted to qualify for the Leadership conference was to hear you speak again.”

Debbie Brodbeck, Star Leader Representative, **Silpada Designs**

“Enjoying and learning from Vince go hand in hand... Vince single-handedly catapulted me from a small business owner to a woman with a thriving career!”

Jill Thompson, **Silpada**

EDUCATION

“I have been in my industry for over 35 years... you were one of the best speakers we have ever heard.”

Nancy Korneliusen, ACSR, Foley Agency Inc.

“People are still talking about how much they enjoyed and learned from your talk... It gives us common language for strategic planning.”

Mary Alice Price, Superintendent, Pittsford ISD

“Outstanding... I’m anxious to translate your ideas to my high school students this year. Thank you for your enthusiastic, motivating, optimistic message.”

Barbara Jacobson, Faculty, Pittsford ISD

“He was one of the most exciting, engaging, hysterical, thought-provoking speakers who has ever presented in our district... Jump up on your chair and hire him immediately!”

Adam Palmese, Orange County Public Schools

“Inspiring, informative and entertaining... you were the subject of ‘office buzz’ for days.”

Charles V. Sule, Superintendent of Schools, Massapequa Public Schools

FOOD

“Entertaining, high-energy speaker who delivers great content in an easy-to-understand message... He prepares in advance and crafts his presentation to deliver key corporate messages.”

Randall Oliver, Director Corporate Communications, Smart & Final Stores

“Thank you for a wonderful, hilarious, impactful presentation this morning... it was truly enjoyable.”

Mary Floros, Senior Manager, Trade Operations, Sara Lee Foodservice

FINANCIAL SERVICES & BANKING

“Nothing but positive feedback... He helped us develop a lot of raving fans at our client event—absolutely incredible!”

Terry Jannsen, CPA, CFP, President & CEO, Jannsen Financial Services

“I stood there engaged for over an hour... I walked out energized and motivated.”

Lisa Carpenter, Executive Assistant to the President, 1st Global

“You did a magnificent job... Thanks again for a GREAT presentation.”

Jim Conlon, Vice President Agency, **Security Mutual Life Insurance**

“Vince Poscente has a down-to-earth story that reveals the immensity of human potential... I highly recommend this message for anyone!”

Steve Alonso, President & CEO, **Banc One Financial Services**

FRANCHISES / CHAINS

“An engaging presentation that captivated the audience... I recommend him to any goal-based organization seeking to inspire a winning mindset.”

Mark Kentner, Vice President of Operations, **HomeVestors of America**

“Vince was tremendous... Our franchise attendees were raving about Vince a week later. You made us look GREAT!”

Dave Carney, President, **Orangetheory Fitness**

“Thank you for your presentation. Your presentation was ‘right on’ for what we needed.”

Bob Funk, CEO & Founder, **Express Employment Professional Services**

“Unbelievable talk... Relevant and meaningful, your story helps me keep things in perspective.”

Andrew Hoyt, Owner (Franchisee), **CertaPro Painters**

“You are the most entertaining and engaging motivational speaker our international bunch has ever experienced... What comes from the heart, goes to the heart.”

Thomas Lundgren, Founder, **THE One Total Home Experience**

“Vince will help you seek out speed and celebrate it as your most powerful tool.”

Michael Lister, Chairman & CEO, **Jackson Hewitt, Inc.**

“Put Vince’s lessons into action and reap the rewards.”

Peter Hearl, President & Chief Concept Officer, **Pizza Hut, Inc.**

“Vince has a unique ability to take over a room... Hire him—he’ll make you the hero of your event!”

Elayne Beyer, **CMP**

“Outstanding motivational presentation... strongly recommend him to any future clients.”

Rob Frazier, Retail Training Manager, **Hallmark Cards Retailers**

“In my capacity as President of MAACO... The beauty of his message and story impressed me... A breath of fresh air.”

Mark A. Martino, President, **MAACO Autobody Repair**

GOVERNMENT

“Thank you so much for some quick medicine—laughter. You provided us great pleasure... you never know who you will impact or how.”

Juanita Metzler, Convention Sales Manager, **Travel Lane County Oregon**

HOSPITALITY / ENTERTAINMENT

“Vince brought the energy, business intellect and showmanship to electrify, engage and motivate... If you are looking to build an emotional connection between your strategy and staff, Vince should be your top choice!”

John Cawley, Chief Operating Officer, **Music World Entertainment**

“It’s been days since I heard Vince’s speech and I’m already seeing and feeling the effect of his inspiration!”

Jenifer Kaban, Student

HEALTHCARE

“Your presentation was the perfect blend of information, comedy, and inspiration/motivation. You truly tailored to perfection for us.”

Christina Cotrone, Sr. Admin. Manager, **Northwell Health**

“I still remember the positive, uplifting feelings I had after your talk to Abbott employees... The positive images you created remain.”

Kelly Dalsey, Territory Manager, **Abbott Laboratories**

“I very much enjoyed your presentation at the TAHC&H conference... Keep up the great insights!”

Kasey Floyd, BSN, RN, Administrator, **Memorial Hospital Home Health Agency**

“The Sales Reps really enjoyed your talk and were able to apply takeaways... ‘Do what the competition is not willing to do.’”

Blaine Stephenson, Account Representative, **Medtronic**

“Survey results from our leadership summit confirm bringing you in was an excellent fit.”

Gale Rothwell, Sr. Director HR, Imaging Systems, **Philips Healthcare**

INSURANCE

“You did a magnificent job... Thanks again for a GREAT presentation.”

Jim Conlon, Vice President Agency, **Security Mutual Life Insurance**

MANUFACTURING

“Vince inspired our contractors to make tough choices, commit fully, do what others aren’t willing to do—and have fun along the way.”

Jeff Kemerley, Director of Repair & Remodels, **James Hardie Building Products**

“At our Asia Pacific Convention in Beijing, we had high expectations and you far exceeded them. Great, just great!”

Jayanth Bhuvaraghan, EVP South Asia, Middle East, South & East Africa, **Essilor International**

“You really hit home for me and helped put things into perspective regarding my goals.”

Chris Quinn, **3M Canada**

“OMG, he had 360 people—traditionally hard to move—on their feet several times! Reviews have been phenomenal.”

Cathie Clare Hastings, CTSM, Manager Exhibits/Events/Displays, **3M Canada**

“Thanks again for being part of our Focus Meeting... I’ve already quoted some of your stuff in my presentation today!”

David Lingafelter, President, **Moen Incorporated**

PRODUCTION COMPANIES

“Fantastic job... many positive comments after your session. Your clear direction made our life easy.”

Christie Henry, Producer, **Image Technologies Corp.**

“The event went great... you hit it out of the park! I’m pitching you to clients right away.”

Ron Blackmore, President, **NextLevel Productions & Talent**

PROFESSIONAL SERVICES (ACCOUNTING / CONSULTING / MARKETING / STAFFING)

“Great meeting you and thank you for doing a terrific job.”

Charles Wetzel, President, **Buxton—Business Analytics**

“Thank you for a wonderful, hilarious, impactful presentation this morning... truly enjoyable.”

Mary Floros, Senior Manager, Trade Operations, **Sara Lee Foodservice**

“Your story really connected with our entire company... we grew up as a company, and we liked what we saw.”

Michael P. McHale, Regional Territory Manager, **Tropics Region**

“Thank you for speaking to me and my sales colleagues... My takeaway: do what the competition is not willing to do.”

Michael Spurlin, Client Manager, **LexisNexis**

MEDICAL / PHARMACEUTICAL

“Our employees continue to be energized by your presentation—your catch phrases have become part of our vocabulary.”

Jean Alfieri, SPHR, Director Human Resources, **Nexgen Pharma**

“From start to finish, you wowed us with enthusiasm, challenging content, and a fun, interactive style... The audience absolutely LOVED your speech.”

Amanda West, Co-Chair, **SMPS Southern Regional Conference**

REAL ESTATE

“Vince brought energy, determination, and wisdom to our National Conference through his vibrant presentation of his Olympic journey.”

Kenneth Knudson, CEO & President, **Primary Residential Mortgage, Inc.**

“High energy, motivational and fun... delivered with the flair of an experienced speaker who connects with his audience.”

Chris Jones, President, Retail, **Primary Residential Mortgage, Inc.**

“Vince did an amazing job weaving the story of his Olympic journey into a tangible course of action for our sales associates.”

Tom Hosack, CEO & President, **Berkshire Hathaway HomeServices The Preferred Realty and Stouffer Realty**

RETAIL

“You fulfilled the vision we had for the Opening Keynote to a tee: great content plus a fun, engaging, entertaining experience!”

Liz Walz, VP, **Marine Retailers Association of the Americas**

“Vince nailed it! We were thrilled how he spoke to our small- to medium-sized retail folks... Standing O at the end.”

Bob Negen, Founder, **The Retail Success Summit**

“He is an entertaining, high-energy speaker who delivers great content... He prepares in advance, learns about my needs, and crafts his presentation to deliver key corporate messages.”

Randall Oliver, Director Corporate Communications, **Smart & Final**

“The standing ovation spoke for itself. Vince, thank you for setting us on a winning course for the year.”

Jody Wolf, Director of Business Support Services, **Signet Jewelers**

“Thank you for your expertise and insights as you keynoted our Play It Again Sports meeting... your Olympic story matched how we can all thrive.”

Pam Soules, Event Manager, **Winmark Corporation**

“Your fun energy and retail insights were a fitting combination for the opportunities we have in front of us.”

Karen Sinning, Director, Asset Protection & Merchandising, **Walmart**

TECHNOLOGY (SERVICES / SOFTWARE / HARDWARE)

“We had a successful event, and Vince was GREAT! He was funny, brought energy, and was very relevant to our updated theme.”

Sue Pratt, Director, **Intuit**

“The talk you gave at the Hitachi conference on your commitment to making the Olympic team is the best motivational speech I have heard during my career.”

Joel Hill, Senior Vice President, **Hitachi**

“Vince’s preparation, energy, and story were just what our company needed to launch... I absolutely recommend him to any organization!”

Rachel Howard, **Buxton**

“Excellent presentation and awesome dialog... I really appreciate all you did for us at the conference.”

Rob Anderson, Sales Development Manager, **Micron Technology**

“Thank you for speaking to me and my Sales colleagues from LexisNexis... Your message was unique and inspirational.”

Michael Spurlin, Client Manager, **LexisNexis**

“By far the most inspirational speaker of any session I attended... got his message across!”

State Farm IT Symposium attendee

HISTORIC FAVORITE TESTIMONIALS

“From start to finish, you wowed us with enthusiasm, challenging content, and a fun, interactive style... ‘Off the charts,’ ‘dynamic,’ ‘phenomenal,’ ‘greatest speaker I’ve ever heard.’”

Amanda West, Co-Chair, **SMPS Southern Regional Conference**

“The audience feedback we received concerning Vince’s presentation was tremendous... will remember his message for a long time to come.”

W. Philip Sieg, Vice President, **Merrill Lynch**

“It’s been days since I heard Vince’s speech and I’m already seeing and feeling the effect of his inspiration!!”

Jenifer Kaban

“I have been very fortunate to hear several top speakers... none combined the enthusiasm, entertainment and simple guidelines to help succeed like Vince Poscente’s presentation.”

Paul V. George, Pharmaceutical Sales Specialist
