

# TINA Enterprises

Turning Intent into Action

## CERTIFICATIONS:



## SIGNATURE TRAININGS:

- Creating Engaging & Impactful Online Experiences
- Leading Through Crisis/Leading Through Change
- The Power Of "The PIVOT"
- Cultivating A Culture Of Communication/Everyone Communicates, Few Connect
- Creating Winning Teams
- Sales Training With A Twist-The Power Of Understanding Yourself & Your Client

## TESTIMONIAL

"We can hire any number of trainers, but we can't pay enough for your personality and connecting that accompanies the incredible knowledge."

– Yohannes Tilahun (Ethiopia)

## CONTACT INFORMATION

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## EXECUTIVE SUMMARY

Tina E. Grimes, CEO of Success Academy, LLC (TINA Enterprises) is certified at the highest level as an International John Maxwell Team Speaker, Trainer and Coach and as a DISC Behavioral Analysis Trainer. She recently received the prestigious John Maxwell JMTDNA Culture Award for Exceed Expectations out of 35,000 coaches in 160 countries. Tina provides an extensive selection of Leadership, Communications and DEI coaching and training and will customize a program to meet the specific needs of your organization. For more than 25 years, she has delivered informative and extremely engaging sessions virtually and in person, to small groups and to thousands, reaching the United States, Paraguay, Ethiopia and more. An exploratory discussion with your leadership will enable Tina to hear your company's needs and develop your client-specific training. While an exploratory discussion is beneficial in customizing training to meet the specific needs of your organization, following are just a few of the many offerings:

## FOR EXECUTIVE LEADERSHIP, FACULTY AND STAFF:

### TRAINING COURSES:

**Executive Leadership Team:** Leadership; Communication; Team Building; Culture Building; Strategic Planning; 1:1 Executive Coaching; Learning to Coach Your Team; Succession Planning

**Faculty and Staff- Leadership:** Communication; Culture Building; Relationship Building; Core Values

**Diversity Equity and Inclusion Training:** DEI Strategic Plan, DEI Organizational Training

**21 Irrefutable Laws of Leadership:** Raising the level of personal leadership effectiveness through an increased understanding of key leadership principles, participants experience greater self-leadership skills and gain influence with others. (2 Day, 4 Week or 10 Week option)

**DISC Behavioral Assessments:** Empower teams for greater productivity, increase effectiveness, and enhance communication by understanding personality and communication styles. Improve staff recruitment, reduce turnover, self-improvement, and team building.

**The Leadership Experience:** Exclusive, interactive leadership assessment unlike any your organization has experienced. This is a fun, engaging and extremely impactful tool in assessing your organization.

## FOR SCHOLARS:

**Leadership, Communication, Networking Training; Career Development, College & Career Impact Report**

Developed a university seminar course with the following objectives:

Demonstrate the ability to utilize relationship building competencies and strategies to establish a professional network.

Demonstrate the ability to utilize leadership principles and skills to enhance current leadership roles as well as future leadership positions. This includes internships, campus positions held within organizations, community leadership and positions post-college.

Demonstrate the ability to understand how one is wired (DISC-based assessment, College and Career Impact Assessment). Use this information to establish relationships, enhance communication skills, align career choices, and master study skills.