



PETER BAINES

Travels From: Sydney

Keynote: \$7,500 + GST

Half Day: \$9,000 + GST

Leadership Matters Tailored Training Packages are also available. Price and details upon request.

Video Streaming:

<mms://stream18.ceneka.com.au/videos/PeterBaines.wmv>

Peter Baines has road-tested leadership the hard way.

During a police career spanning over two decades, he has come up against some of the most confronting natural disasters and acts of terrorism the world has seen. In recent times, Peter has been instrumental in managing the response to events such as the Bali bombings, Waterfall train disaster and the Boxing Day Tsunami in Thailand.

Considered one of Australia's most experienced disaster management specialists, Peter is an expert in authentic leadership, building powerful teams and creating the right results, even when starting from nothing – no time, no money, no staff - as Peter says "No worries".

As a Detective Inspector of Operations within the Forensic Services Group of the NSW Police, Peter has led both National and International crisis teams far from home and in the worst of circumstances.

Through his experiences, Peter offers a rare insight into what it takes to lead powerfully and with compassion, taking audiences into a world of crisis leadership and forensic science that many would never get to witness.

In addition to his first hand stories of what it really takes to stay focused in the midst of unrelenting change, Peter's messages highlight the role of authentic communication in building effective teams, often despite intense environmental and political pressure.

After his experiences in Thailand, Peter is also a co-founder of Hands Across the Water (HATW), a charity established with a UK colleague to support children orphaned as a result of the Tsunami. HATW recently completed its first project to fund the construction of an orphanage that provides a home for 32 children orphaned as a result of the Tsunami. In a further badly damaged region of Phuket, they are now working towards building a second home to support further children who lost their families in the disaster.

At the core of Peter's presentations is the idea that there is no shortage of challenges in today's increasingly uncertain world. However, once we fully accept that the only constant is change, there are only two possible courses of action... become paralysed and fail to respond to the challenges we face, or take command and realise that Leadership Matters.

PRESENTATION TOPICS

Leadership Matters (60 minute Keynote)

In times of crisis, leaders are defined both by their actions and by their ability to make decisions without deliberation - to act with confidence but without recklessness. One of the most positive things about working in disasters is that True Leaders are quickly identified. Without the constraints of an organisation chart or imposed management structure, authentic leaders will rise. How many true leaders lie dormant in your organisation, just waiting for the opportunity to rise? What if they were given that opportunity?

Peter's keynote presentation takes audiences through the importance of leaving an indelible impression, making decisions without deliberation and focusing on results and not excuses. He explores the 3 platforms of leadership and how they impact on the individuals, team and direction of your business.

The Crisis Clock – Hope is not a Plan (60 minute Keynote)

"Fail to plan, then plan to fail". This saying is fine if you have the time to plan, but what happens in a crisis? In crisis management, the Crisis Clock starts ticking as soon as the event unfolds.

In this keynote presentation Peter takes the audience on a journey through each stage of the Crisis Clock, showing that each stage is transitional and sometimes without clear endings or beginnings. As the Clock ticks on, so do the challenges and the emotions surrounding each stage.

Whether you are an experienced project manager, or a junior team member working on your very first project, The Crisis Clock increases awareness of each of the stages you will experience during the project's life cycle. This enables you to better prepare for challenges and manage the emotions and morale of yourself and your team.

Leadership Matters Workshop (1-2 hours)

Off the back of either of Peter's keynotes, he is available to facilitate a 1-2 hour workshop to further elaborate on the ideas discussed in his presentations. These practical, interactive sessions provide opportunities for delegates to ask questions, obtain more detailed information and begin the process of implementing some of the concepts that Peter introduces in his keynotes, which further embeds the learning outcomes for his audiences.

As an introduction to Leadership Matters Training sessions, these workshops provide an ideal addition to any conference program, providing variety, interaction and a deeper learning experience for delegates.

WHAT TOPICS WILL BE COVERED?

- Project Management
- Decision Making
- From Plan to Action
- Communication
- Building Powerful Teams
- Clarity of Purpose
- Crisis Management
- Resource Management
- Negotiation under Pressure
- Leadership

WHAT WILL MY AUDIENCE TAKE AWAY?

Peter undertakes a pre-keynote briefing with each of his clients, which allows him to familiarise himself with the needs of the specific audience. Each keynote can be tailored in length and content to suit your organisation's specific needs. The following are some of the ideas that Peter explores in his presentations:

- How to be a leader with no positional authority
- How to handle politics and still get the job done
- How to communicate when no one speaks the same language
- How to be creative with no resources
- How to maintain a focus on goals and guarantee outcomes
- How to keep your head when everyone else is losing theirs
- How to lead with power and compassion
- How to build high-impact teams, quickly
- How to transition back into "real life" crisis

RECENT CLIENT TESTIMONIALS

"The messages and the inspiration that Peter's presentation embodied, had a profound impact on all the delegates that could actually get in and see him. Testimony to this is the fact that he was the most highly rated workshop presenter. Despite Peter's incredibly busy schedule doing his 'real work' he always made himself available for us to help him tailor his presentation to the key audiences he was to present to."

ABT Event Producers

"Peter moves me to laughter, tears and inspiration all in one sitting. I've had the pleasure of running many events with Peter, and each time, I've walked away with a new learning and form of inspiration. I'd recommend Peter to anyone, looking for an outstanding speaker in his field and look forward to having him back to speak at another event sometime"

Business Chicks

"The Peter Baines led "Journey of Change" trip to Thailand in September '08 was indeed a life changing experience. It's now been two weeks since we returned and there has not been a day gone by I have not thought about the journey we went on and in what ways we might be able to assist Hands Across The Water and the children at the Baan Tharn Namchai Orphanage. Both Peter and co-presenter Nicole Perry related their experiences in such a personalised way that can only come with such a small group of people, just 7 on our trip and meeting such inspirational people such as Khun Rotjana who runs the orphanage and Khun Duang Prateep who runs the DPF Foundation that administers the orphanage was a real privilege, knowing they have spent their entire lives trying to improve the lives of others less fortunate. Peter knows and loves Thailand very much and the enjoyment he had in sharing his experiences and hidden away places with us was something we feel very privileged to have been involved with. I can't recommend the trip highly enough!"

Executive Director

Craig Mostyn Group

I can absolutely affirm that none of the dozens of international or local speakers I've seen present over the years has ever delivered such a powerful story of leadership, teamwork, humanity & hope. Your presentation deals with highly confronting challenges, far beyond anything we in the corporate world might consider to be a 'bad day at the office' - your honesty, integrity & humour were absolutely right on the money & you had the entire audience captivated. Let me assure you as you had to leave us immediately after your presentation, that throughout the rest of today (& I'm sure it will continue through tomorrow), everyone I've spoken with has said that your presentation has been the highlight of the conference for them.

Thank you Peter for sharing your message with us - you are a truly inspiring man!

**Solutions Executive Australia & New Zealand
Manpower Business Solutions**

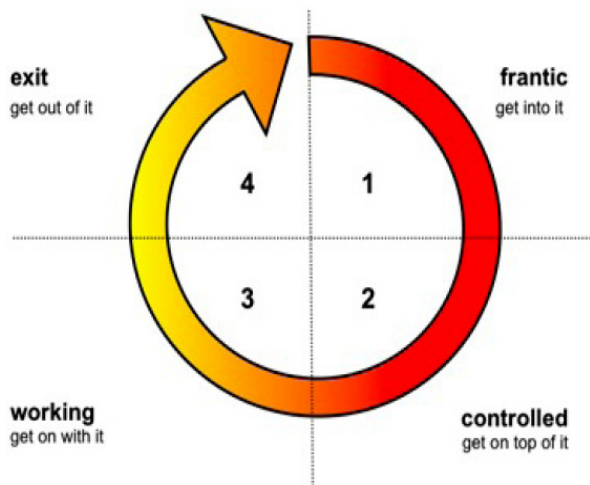
Peter Baines provided one of the most inspirational and motivating presentations that I have seen. The entire audience was captivated by Peter's experiences, grace and good humour. Without doubt the highlight of the conference.

MLC

EQUIPMENT REQUIREMENTS

- Wireless lapel microphone and lectern.
- Data Projector - front or rear projection and screen suitable for audience.
- Peter uses an Apple Power book laptop, run through a VGA from the lectern.
- VGA to be placed on the right hand side of the stage, when facing the screen.
- Peter runs sound from laptop as part of the presentation. For events without audio technicians, please organise PC audio with a 3.5mm jack and stereo output placed at the front of the room, so Peter can operate levels himself.
- Appropriate Lighting - please position as much light on the stage and in the room as possible. If narrow spots are to be provided rather than a stage wash, ensure that stage left, front centre and stage right are spotted.

ADDITIONAL VALUE



The Crisis Clock E-Book

The 'Crisis Clock E-book' contains in depth information on each stage of the Crisis Clock. A fantastic reference tool for session participants, the book uses Peter's own real life examples to highlight the importance of remaining prepared throughout every part of a project's life cycle. In addition, it points to key signs to watch for within both your own leadership and the continued morale of your team.