



Robert K. Laird
Senior Vice President
China and East Asia Sales
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Tom Flick
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Redmond, WA 98053

Dear Tom,

Thank you for your exceptional presentations to our sales, marketing, contracts, and communications teams here at Boeing Commercial Airplanes. Each time you have spoken to our teams, your messages have consistently provided insightful ideas and fresh thinking that have truly helped our employees become better individuals and contributors to the team.

Following each of your presentations I have personally received numerous comments from team members thanking me for scheduling you and reflecting on how your information has impacted them in their careers and personal lives.

I offer my highest recommendation to other groups or organizations looking for a motivational, team-building or inspirational speaker and look forward to future opportunities to work together again.

Sincerely,

A handwritten signature in blue ink that reads "Rob." with a period.

Robert K. Laird
Senior Vice President
China and East Asia Sales Commercial Airplanes