



Tim Novak
CEO Novak Development LLC



Tim Novak has over 35 years experience, leading, coaching, and mentoring individuals, and teams in the area of business and community leadership, & sales team development. He started his own business at the age of 22, and quickly became one of the highest performing individuals in the organization, which ultimately led to a 38 year career with one of today’s largest U.S. Franchisors, Matco Tools. As head of Sales Operations he oversaw the operations, training & coaching for over 1700 franchisees. He transitioned into full time coaching, training, & speaking as an Executive Director on the John Maxwell team in 2018 to help individuals and organizations improve their leadership, coaching, speaking, and sales.

Tim is a certified John Maxwell Team Coach & Faculty member who teaches the Maxwell Method of Leadership, Selling, Coaching, and Speaking. He’s also a certified Maxwell Method of DISC Trainer & Consultant.

Here are a few of the companies Tim has, or is currently working with:

