

## ABOUT JACK

Jack Klemeyer is the founder of **Grow Your Business™ Coaching**, a coaching company founded to bring high impact, results-focused group and individual coaching to business owners to help grow their business. It's coaching that works!

Jack also works with his business partner, mentor and good friend, Tom Richardson, under the name of **Grow Your Business™ Training**, a company they created together.

Jack has designed several successful and highly acclaimed programs to aid participants in enhancing their performance. Most recently he created **Grow Your Business™ University**, which is affordable, applicable, relevant training for small business.

- Graduate of Ball State University; degree in Business Administration
- Certified Master Practitioner of Neuro-linguistic programming
- Certified Language and Behavior consultant
- Certified Kolbe Consultant
- Certified Facilitator for Get Clients Now!™
- Myers-Briggs facilitator
- Active member of the National Speakers Association and Toastmasters International
- Member of Heartland NSA and the International Coach Federation
- Coach, trainer, speaker and facilitator of multiple sales-related programs

Jack's passion is speaking, coaching, training and writing. He travels throughout the United States delivering educational, inspirational talks and presentations.



# JACK KLEMEYER

**SPEAKER • BUSINESS COACH • TRAINER**

Jack has spent years honing his craft of presenting materials in a lively, fun and meaningful way, so that the participants learn and apply...it's training that makes a difference!

## POPULAR TRAININGS

### THE COACHING CLINIC™

The Coaching Clinic™ is a two-day seminar where executives, managers, HR professionals and leaders learn crucial coaching skills and competencies. Individuals gain an in-depth understanding of the coaching process.

The Coaching Clinic™ effectively trains individuals in the skills necessary for success within an organization. It is a fully-developed model, which managers, coaches can implement immediately in their organizations to: increase productivity and accelerate results; attract, hire, develop and retain valuable organization members; improve internal communication and team effectiveness; and challenge participants to raise standards for their own performance.

**THE UNIVERSAL MARKETING CYCLE™** is designed for Independent Professionals & Entrepreneurs

to build a consistent stream of clients by doing 10 simple things per day! This program provides the accountability, perspective and support provided by the Get Clients Now!™ 28-day marketing program. In this highly effective program, you and a team of engaged participants work together with a coach to attract more clients.

Learn how to market a service business, and what doesn't work. Discover the tools and tactics for marketing your business. Overcome your marketing ailments with the Universal Marketing Cycle. Discover the missing ingredients that have prevented your marketing from being successful.

Eliminate "analysis paralysis" and make the right choices about how to spend your time and money on marketing. Discover how doing 10 simple things per day can bring you all the clients you'll ever need.



**JACK KLEMEYER**  
Business Coach,  
Trainer, Speaker

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The Coaching Clinic™ effectively trains individuals in the skills necessary for coaching within an organization. It is a fully-developed model, which managers, leaders and coaches can implement immediately in their organizations to:

- Promote innovation and accelerate results
- Effectively develop and retain valuable organization members
- Improve organizational communication and team effectiveness

The Coaching Clinic™ challenges participants to raise standards for their own skills and competencies.

### GET CLIENTS NOW!™

28-Day Program for Independent Professionals & Entrepreneurs

Learn to create an endless stream of clients by doing 10 simple things per day! Experience the coaching, accountability, perspective and support provided by the road-tested Get Clients Now!™ 28-day marketing program. In this highly effective action group format, you and a team of engaged participants work together with a trained coach to get more clients.

- What really works to market a service business, and what doesn't
- Over 100 different tools and tactics for marketing your business
- How to diagnose your marketing ailments with the Universal Marketing Cycle
- Discover the missing ingredients that have prevented your marketing from being successful
- Break out of "analysis paralysis" and make the right choices about spending time and money on marketing
- How doing 10 simple things per day can bring you all the clients you'll ever need



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# IF YOUR BUSINESS ISN'T GROWING, YOU DON'T KNOW JACK!

## JACK KLEMEYER

SPEAKER • BUSINESS COACH • TRAINER

Jack Klemeyer is a lively and entertaining speaker who has the ability to teach serious and productive business concepts tinged with real-life experiences and a strong sense of humor. Participants not only enjoy spending their time with Jack, but come away learning tactics and strategies that are immediately applicable...Guaranteed!

### WHAT PEOPLE ARE SAYING ABOUT JACK

Seeing Jack Klemeyer in action at the white board session was impressive! He did an outstanding job of addressing the concerns of the businesses represented. There were several defining moments for the owners in the room. It was great outside the box thinking, which is what is needed in today's environment! It was motivating and inspiring to see the ideas he shared!

—**Sherry Rahl**  
Manager, Star Financial Bank

As busy as we all are, I don't think I could have made a better investment of my time. Your idea to practice before the meeting is a great idea. Feel, Felt, Found will never leave my mind. After 30 years in my practice you have shown me that you can always learn. I also thought Find the Need, Create the Pain, and Give Them the Solution was awesome. Am I that different that people don't see the benefits of listening to an expert like you? I would have paid big money for the advice!

—**Eugene J. Kostrewa, CFP®, ChFC®**  
Principle, Kostrewa & Associates

Jack's white board session was fantastic. I walked away with some solid ideas and an action plan. It is a wonderful treat to go to the training where you learn something new that motivates you to take action — and motivates you enough that you actually take the action. If you want a fresh, real perspective on your business and how to make it grow, check out Jack's white board training.

—**Jennifer Rozzi**  
Owner, Rozzi's Catering  
Continental Ballroom

### POPULAR TALKS

#### BECOME AN EXPERT THROUGH STRATEGIC NETWORKING

The best way to stand apart from the competition is by becoming an expert in your field. The question is, "How does one become an expert?" Jack will answer that question and will give concrete examples of how participants can begin to become an expert in their own right. By the conclusion of the session, everyone attending will have an actionable plan they can begin to implement right away.

#### OH BEHAVE!

This talk explores how a person's behavior reveals much about them; more than one might think. Jack will provide the guidance needed during this fun and lively seminar for participants to observe how people behave, which then allows them to begin to predict future behavior in the environment. At the same time, they learn how to not judge a person simply based on behavior. This presentation is designed to be highly interactive and will be the one seminar that participants talk about, and apply, over and over again.

#### THE M.F. FACTOR

This talk is not what many may think. The M.F. Factor stands for the Mind Frame Factor. During this presentation, participants will learn how important state of mind is in getting the results they desire. They will discover that there are certain specific mind frame patterns that can be obstructive to achieving their goals. Once aware of those patterns, Jack will show participants how to make adjustments that will absolutely improve the outcome of their efforts. Principles of sports psychology are the basis for this highly impactful presentation.

#### GROW YOUR BUSINESS

This highly interactive talk is designed for service-based business owners and those interested in growing their business by gaining more customers. Jack will lead participants to the realization of what is currently working well in their growth efforts and exactly what else is needed. Most importantly, they will learn what is obstructing and hindering them from the growth they want to achieve. Participants will have a clear and simple results-orientated plan that can be implemented immediately when they return to their business.

Each of Jack's talks is designed to be flexible and can be adjusted for use as a keynote speech or as a half-day workshop. To reinforce the concepts and provide a deeper understanding of application in the workplace, Implementation Coaching is available and easily combined with each presentation.

An hour, a half-day or more spent with Jack could be just the inspiration and information that is needed to make the real difference in improving productivity and results for each business owner who attends. For more information, contact Jack at [jack@gybcoaching.com](mailto:jack@gybcoaching.com) or by calling 317.755.6963.