

MIKE ABRASHOFF

Former Commander, USS *Benfold* and Author, *It's Your Ship*

A SAMPLING OF PAST CLIENTS BY CATEGORY

Advertising/Marketing & PR

Advantage Sales & Marketing
Boeing Everett Communications
Campaign Monitor
Cox Communications
Depend LTD
Draft FCB
EMC Services Marketing
Google, Inc.
Omnicom
TARGUSinfo

Agriculture

American Farm Bureau Federation
CHS, Inc.
Crop Production Services (CPS)
Growmark
Indiana Farm Bureau
Rayonier
Sunrise Cooperative, Inc.
Syngenta
The Mosaic Company
Winfield Solutions

Automotive Related

ADESA
Bridgestone Commercial Tire
CarMax
Cars.com
Chrysler LLC
Dura Automotive Systems, Inc.
Fidelity Ventures
Fleetwood RV
Ford Motor Company
General Motors Corporation
GM Canada
Good Guys
Hendrick Automotive Group
Houston Automobile Dealers Assn
J.D. Byrider Systems
JM&A Group
Lexus
Mitsubishi
NAPA Auto Parts
National Automobile Dealers Association
National Mobility Equipment Dealer's Association
Nissan Canada
Orange County Automobile Dealers Association
Precision Dynamics (PDI)
Rolls-Royce
Saturn Corporation
Sonic Automotive
Toyota
Yamaha Motor Corp., U.S.A.

Banking/Financial Services

A.M. Best Company
Addison Avenue Federal Credit Union
America First Credit Union
American Express
Anchorage Capital Group
Association for Advanced Life Underwriting
AXA Equitable
Bank Administration Institute
CAIS Ltd. (Cayman Alternative Investment Summit)
California Bankers Association
Canadian Tire Financial Services
Capital One
Cetera Financial Group
CIBC
Citigroup
CoBank
Comerica Bank
CoreTrust
Countrywide Financial Corporation
Credit Union National Association (CUNA)
Discover
Dynamic Funds
Edward Jones
Equipment Leasing Association
Equity Residential
Fannie Mae
Farm Credit Bank of Texas
Fidelity Investments
Fidelity National Information Services
Fifth Third Bank - Chicago
Financial & Insurance Conference Planners
Financial Network Investment Corporation
Financial Services Roundtable
First National Merchant Solutions
Florida Credit Union League
Ford Motor Credit Company
Freddie Mac
Freedom 55 Financial
FSC Securities
Genworth Financial
GETGO, LLC
GMAC-RFC
Goldman, Sachs & Co.
GSC Group
Guaranty Bank
Guaranty Financial Services
H. Beck, Inc
HSBC Life (UK) Ltd
HSBC North America
Huntington Bancshares, Inc.
Illinois Bankers Association
Institute of Internal Auditors
J.P. Morgan Chase

John H. Harland Company
JP Morgan
JPMorgan Chase & Co.
KeyBanc Capital Markets
Livingston Economic Club
Loomis
LPL Financial Services
LPS Asset Management Group
MarketWired
MasterCard Advisors, LLC
MBNA
Merrill Lynch & Co., Inc.
MFS Fund Distributors, Inc.
Morgan Stanley Smith Barney
National City Corporation
National City Mortgage
Nationwide Financial
Navistar Financial Corporation
Nebraska Bankers Association
NFP Securities (National Financial Partners)
NYFIX, Inc.
NYSE Group
Old Mutual Financial Network
OMERS Private Equity
Open Solutions, Inc.
Penske Truck Leasing Company
Perry Capital Management
Pioneer Investment Management USA Inc.
PNC Financial Services Group, Inc.
PSCU Financial Services, Inc.
Putnam Investments
QBE Financial Institution Risk Services
Quicken Loans, Inc.
Raymond James Financial Services
RBS Citizen's Bank, NA
Santander
ScottTrade
Second Curve Capital
Securian Financial Network
Sonic Capital, LLC
Southern Capital
State Street Global Marketing
State Street Trust Company Canada
Sterling Savings Bank
SunTrust Bank, Inc.
TD Bank Financial Group
TDAmeritrade
Teachers' Private Capital
Treasury Executive Institute
UMB Financial
United Bankers Bank
U.S. Bancorp Investments and Insurance
U.S. Bank
UBS
Visible Equity
Wachovia Corporation
Wells Fargo
Welsh, Carson, Anderson & Stowe (WCAS)

Business Services

Accenture
ADP
Ajilon Consulting
Alix Partners, LLC
Association of Small Business Development Centers
AVI-SPL
BSI
Business Intelligence Advisors, Inc.
CCC Information Services
Check Free Services Corporation
Collect America, Ltd.
ConServe
Cornerstone Research
Deloitte Services LP
Deloitte Touche Tohmatsu
Ernst & Young
FTI Consulting, Inc.
Global Imaging Services
Impact Networking
IQPC
Iron Mountain
KPMG
Livingston International Inc.
Marsh USA, Inc.
Paychex, Inc.
PricewaterhouseCoopers
PwC Management Services LP
SGS North America
Towers Watson
Veolia Environmental Services
West Corporation

Chemical/Minerals

Buckman Laboratories, Inc.
DuPont
DuPont Pioneer
Solutia, Inc.
Praxair Surface Technologies
Rio Tinto

Construction

Aecon
American Fence Association
American Nursery & Landscape Association
Bath Fitter
California Landscape Contractors Association
Chandos
Clark Construction Group, LLC
Construction Management Association of America
Construction Users Roundtable
CRH
Gases and Welding Distributors Association
Insulate America
Iron Union Group
John Deere Landscapes
John J. Kirlin Construction, Inc.
Mechanical Contractors Association of America
Mechanical Service Contractors of America
Michigan Infrastructure & Transportation Association

Mid-Atlantic Construction Safety Conference
National Association of Demolition Contractors
Nexstar Network
Painters and Allied Trades Labor Management
Cooperation Initiative (LMCI)
Project Management Institute, Northern Alberta Chapter
Schimenti Construction
Terex Corporation
URS
York International

Consumer Products

Clockwork Home Services
FTD (Florists Transworld Delivery)
Icynene
International Carwash Association, Inc.
Legrand North America
Massage Envy
Mr. Lube
Rollins, Inc.
Sears Home Services
Storage USA, Inc.
The Brickman Groupe
The Cleaning Authority
The Linc Corporation
Web Offset Association

Consumer Services

Amway
Centurion Jewelry By Invitation Only, LLC
Crocs, Inc.
Johnson & Johnson
Nike
NuSkin
Philip Morris
Philips Electronics
Orangetheory Fitness
Select Comfort Corporation
ServiceMaster
Swedish Match North America
Terminix
The Clorox Company
The Scotts Company
Thomasville Furniture Industries, Inc.
Unilever, Home & Personal Care
Vera Bradley

Defense/Security/Safety

ASIS International
BAE Systems
Harris RF Communications
L3Wescam
National Emergency Number Association (NENA)
National Safety Council
Western New York Safety Conference
Underwriters Labs (UL LLC)
UTC Fire and Security

Education

APPA
California State University Stanislaus-Stockton
Corinthian Colleges, Inc.
East Tennessee State University
Florida Turnpike Enterprise Flight School
Follett School and Library
Kids 'R' Kids International Inc.
Mercyhurst College
MI Council of Charter School Authorizers
Northwestern University, Kellogg School of Management
Queen's University
Sears Education
Southwestern Graduate School of Banking Foundation
St. Christopher's School
Thomson Prometric

Energy

BP
BP America Production Co.
BP Canada
Canadian Energy Pipeline Association (CEPA)
CenterPoint Energy
CITGO Petroleum Corporation
Covanta Energy Corporation
Exxon Mobil
First Energy Corporation
Intergraph Power & Offshore
Kiewit Power Engineers
Nexen
Otter Tail Corporation
Shell
TransCanada

Entertainment

AMC Entertainment Holdings, Inc.
Busch Entertainment Corporation
Fox Home Entertainment LLC
Movie Gallery
National Golf Course Superintendents' Association
New York Red Bulls
Paramount Home Entertainment
United States Tennis Association
Walt Disney Company
Regal Entertainment Group

Food/Beverage

American Bakers Association
Campbell Soup Company
Canadian Council of Grocery Distributors
Certified Angus Beef
Coca-Cola Company
Darigold, Inc.
Dean Foods Company
Frito-Lay Inc.
General Mills
George Weston Bakeries Inc.
Hormel Foods Corporation
J.R. Simplot
Kellogg Company

Kraft Foods
Land O'Lakes
Landmark Wholesale Limited
National Alcohol Beverage Control Association
Pepsi-Cola North America
SAB Miller Brewing Company
SAB Miller Brewing Company
Sara Lee Foods
Schreiber Foods

Government

Air Force Institute of Technology
American Society of Military Comptrollers
Association of Manitoba Municipalities
British Columbia Chiefs of Police
California Society of Municipal Finance Officers
California Special Districts Association
Central Intelligence Agency
City of Anaheim
Council of Chief State School Officers
Defense Information Systems Agency (DISA)
Department of Housing and Urban Development
Department of the Navy
Drug Enforcement Administration
Environmental Protection Agency
Federal Bureau of Investigation
Federal Highway Administration
Fresno Police Department
Georgia Municipal Association
Government Information Technology Council
HHS Office of Inspector General
Hillsborough County Government-BOCC
International Association of Fire Chiefs
International City/County Management Association
IRS Human Capital CPE
Maryland Municipal League
Massachusetts Municipal Association
National Aeronautics and Space Administration
National Agricultural Statistics Service
National Institutes of Health (NIH)
National League of Cities
National Security Agency
National Sheriff's Association
Navair
Savannah Economic Development Authority
Tennessee Valley Authority
U. S. Army Defense Ammunition Center
U.S. Army Field Support Command
U.S. Department of Agriculture
U.S. Department of Labor
U.S. Environmental Protection Agency
United States Coast Guard
United States Patent and Trademark Office
US Postal Service
Utah League of Cities and Towns
Veterans Health Administration (VHA)
Wake County Human Services
Workers Compensation Board
Wright Patterson Air Force Base

Hospital/Medical/Dental Profession

American Society of Anesthesiologists
Centegra Health System
Center for Mission Innovation
CEP America
Cleveland Clinic Health System
Dentsply Tulsa Dental
Edward Health Services Corporation
Florida Association of Homes for the Aging
Georgia Hospital Association
Gentiva
HCR Manor Care
Health Alliance
Healthcare Association of New York State
Healthcare Business Media, Inc.
HealthStream Research
Heartland Dental Care
Henry M. Jackson Foundation for the Advancement of
Military Medicine
Holston Medical Group
ICBI
IDX Systems Corporation
Illinois Hospital Association
Lincoln Healthcare
McKesson
MedImpact
Michigan Health & Hospital Association
Missouri Hospital Association
Misys Healthcare Systems
NADL
National Association for Home Care & Hospice
Nebraska Hospital Association
Nebraska Medical Center
North Carolina Hospital Association
Ohio Hospital Association
Omnicare Inc.
Pacific Dental Services
Park Nicollet Health Services
Patterson Dental Supply
QuadraMed Corporation
Sava Senior Center
Scheduling Institute
Scott & White
Spectrum Health
Sutter Health
SV Life Science Advisers
The Governance Institute
The TriZetto Group
Trinity Mother Frances Health Systems
Wright Medical Technology, Inc.

Hotel/Hospitality

Associated Luxury Hotels International
Best Western International
Disney Cruise Line
Drury Hotels
Hampton Brands
InterContinental Hotels Group (IHG)
Interstate Hotels & Resorts
Marriott Creative Services

Marriott Vacation Club International
Outrigger Enterprises Group
RARE Hospitality International, Inc.
Royal Caribbean Cruises Ltd.
Starwood Hotels & Resorts Worldwide

Human Resource Related/Professional Growth

Adecco
AmeriBen
American Society for Training & Development
Association for Financial Technology
Career Builders
Career Education Corporation
Entrepreneurs' Organization (EO)
Federated Leadership Institute
Fuel Leadership
Hewitt Associates LLC
HR Florida
HR Houston
HR Southwest
HR.com
Indiana Society of Human Resource Management
Kenexa
Korn Ferry
Kronos Incorporated
Leadership Summit, Inc.
Linkage, Inc.
LOMA
Northwest Leadership Seminar
O.C.Tanner Recognition Company
Office of Personnel Management
Oklahoma State Council for HR Management
RLG International Vancouver
Society for Human Resource Management
The Human Resource Consortium
The Learning Consortium
YPO
YPO Miami
YPO Michigan

Information Technology

BICSI
Cisco
Crowe Castle
Dell
Ingram Micro
itSMF USA
Microsoft Corporation
OpenText
TELADATA, LLC
Unisys

Insurance

Allianz Life Insurance Company
Allied Solutions
Allstate Insurance Company
American Commercial Lines, Inc.
American Council of Life Insurers
American Land Title Association
Anthem Blue Cross Blue Shield

Blue Cross Blue Shield of Illinois
Blue Cross Blue Shield of Massachusetts
Blue Cross Blue Shield of New Mexico
Casualty Actuarial Society
Cigna
Cincinnati Insurance Company
CNA Insurance Company
CNA National Warranty Corporation
Converium
Farmers
GAMA International
Harleysville Insurance Company
Highmark Blue Shield of Pennsylvania
HM Insurance Group
ING North America Insurance Corporation
Insurance Accounting and Systems Association
John Hancock Financial Services
Kaiser Permanente
Kemper Insurance
Markel Corporation
Markel Southwest Underwriters
MarshBerry
Mass Mutual
Massachusetts Mutual Life Insurance Company
MassMutual Retirement Services
Million Dollar Round Table
Munich Reinsurance America, Inc.
National Association of Health Underwriters
National Association of Mutual Insurance Companies
New York Life Insurance Company
Northwestern Mutual Life
Pacific Life Insurance Company
ProAssurance Corporation
Professional Liability Underwriting Society
Progressive Insurance
Protective Life Insurance Company
Prudential Financial
RiverSource Distributors, Inc.
Scottsdale Insurance Company
Selective Insurance Company of America
State Farm Insurance Company
Swett & Crawford Group
The Hartford
Thrivent Financial for Lutherans
TW Group
USAA People Services
USHEALTH Advisors

Legal

Justice Institute of British Columbia

Manufacturing

AB SKF
Aperio
Association for Manufacturing Excellence
Association of Equipment Manufacturers
Battery Council
Blue Bird Corporation
Boeing
Butler Manufacturing Company

Caterpillar, Inc.
Goodyear
Harris Corporation
Henkel
Hewlett-Packard
Honeywell
Hydraulic Institute
Independent Lubricant Manufacturers Association
Industrial Fabrics Association International
Industrial Supply Association
Infineum
Intel Corporation
International Paper
International Reprographic Association
Johnson Controls, Inc.
Kennametal, Inc.
Manufacturers Alliance for Productivity and Innovation (MAPI)
Monsanto
Motorola
MTS Systems Corporation
NAM
New England Mechanical Contractors
Nokia
Northrop Grumman Corporation
Notifier
Owens Corning
Power Transmission Distributors Association (PTDA)
PPG Industries
Raytheon Missile Systems
Regal Beloit
Rock-Tenn Company
Tag and Label Manufacturers
The Price Companies, Inc.
Thompson Machinery Company
Trane Company
Whirlpool Corporation

Medical Products

Abbott Laboratories
Abbott Vascular
American Medical Systems Holdings, Inc. (AMS)
Baxter
Beckman Coulter, Inc.
Beltone Electronics Corporation
Boston Scientific
CIBA Vision Corporation
ev3, Inc.
Fenwal Inc.
Fresenius Medical Services
Genentech, Inc.
Howmedica Osteonics Corporation
Kyphon, Inc.
Nobel Biocare USA LLC
Orthofix
Siemens
Siemens Healthcare Diagnostics
Siemens Medical Solutions USA, Inc.
Starkey Hearing Technologies
Stryker Spine

Wright Medical

Non-Profits

Community Associations Institute
Fayetteville Chamber of Commerce
Greater Ft. Lauderdale Chamber of Commerce
International Foundation of Employee Benefit Plans (IFEBP)
Lancaster Chamber of Commerce
The Episcopal Church
The Salvation Army

Office Products

Canon USA, Inc.
Konica Minolta Business Solutions
Ricoh
Xpedx

Pharmaceutical

American Society of Consultant Pharmacists
Astellas
Bayer Diagnostics
Bayer HealthCare
Boehringer Ingelheim Pharmaceuticals
Bristol-Myers Squibb
Celgene Corporation
Elan Corporation
Eli Lilly & Company
Grifols
Hospira
Janssen Supply Group, LLC
Merck & Company
Novartis
Novo Nordisk
Ortho Biotech
Pfizer, Inc.
Sanofi-Aventis
Society of Pharmaceutical and Biotech Trainers
Takeda Pharmaceuticals
TAP Pharmaceutical Products Inc.
Wyeth Pharmaceuticals

Publishing

American City Business Journals
Association of National Advertisers
Athletic Business Publications, Inc.
e-Republic Inc.
Fairchild Publications, Inc.
Franchise Times
McGraw Hill
PostNewsweek Tech Media
The Thomson Corporation
VNU Business Media, Conference Division

Real Estate

Apartment Association of Metro Denver
Archstone-Smith
Buffini
Cassidy Turley
Centex Homes

CoStar Group
General Growth Properties
Horizon Bay Senior Communities
International Council of Shopping Centers
Laramar Group
National Association of REALTORS
REMAX, LLC
Rental Housing Association
Seasons Retirement Communities
Texas Apartment Association
Windermere Real Estate

Restaurant/Food Service

A&W Food Services of Canada, Inc.
Applebee's
Aramark
Association of KFC Franchisees
Benihana
Bruegger's Bagels
Carlson Restaurants Worldwide
Chick-fil-A, Inc.
Darden Restaurants, Inc.
Dave & Buster's
Denny's
Einstein Noah Restaurant Group, Inc.
Firebirds Wood Fired Grill
Five Guys Enterprises LLC
Foodservice Equipment Distributors Association
Golden Corral Corporation
In-N-Out Burgers, Inc.
Kentucky Fried Chicken
Kneaders Bakery & Cafe
Marcos Franchising, LLC
Ninety-Nine Restaurants
O'Charley's Inc.
Olive Garden Restaurants
P.F. Chang's
Qdoba
Red Robin Gourmet Burgers
SkyChefs
Sodexo Inc.
Texas Roadhouse
The Cheesecake Factory, LLC
USA Hosts

Retail

Ace Hardware
Advance Auto Parts
Agricultural Retailer's Association
Albertson's
Associated Food Stores University
Best Buy
Big Lots!
Blockbuster, Inc.
Brown Thomas
Circle K Stores
Cumberland Farms
CVS Corporation
Do It Best Corporation
Duane Reade Drugstores

GameStop
Giant Food Stores, LLC
Home Depot
International Door Association
Jewel Osco
Knoll, Inc.
KVAT Food Stores, Inc.
Loblaws
Lowe's
Marine Retailers Association of the Americas
National Association of Chain Drug Stores
National Association of Convenience Stores
National Association of Electrical Distributors
National Grocers Association
PETsMART
Price Chopper Supermarkets
Quick Check
RadioShack
Retail Industry Leaders Association
SAM'S West, Inc.
Schwan's
Sheetz, Inc.
Southern States Cooperative
SPAR UK
Starbucks Coffee Company
Stater Bros.
Stein Mart
Stop & Shop
The Pantry, Inc.
Total Wine & More
W.E. Aubuchon Co., Inc.
Wakefern Food Corporation
Warnaco Inc.
Western Association of Food Chains

Software/Information Services

Blair Technology Group
Callidus Software
Deltek
DST Technologies
Exact Software North America, Inc.
FIS
Gartner, Inc.
Genband
HK Systems
IBM Corporation
Infoblox
Jack Henry/Symitar Systems
MRO Software
Nemetschek Vectorworks
OSISoft
Panasonic Computer Solutions
Primavera Systems, Inc.
Realization Technologies, Inc.
SAP Public Services
Society for Information Management
SPL WorldGroup
SunGard
VeriSign, Inc.
Workfront

Telecommunications

AT&T
Bell Canada
BellSouth
Clearlink
NEXTEL
NTCA–The Rural Broadband Association
Sasktel
TELUS
Time Warner Cable
US Cellular
Verizon
Verizon Wireless

Transportation/Logistics

American Traffic Safety Services Association
Atlas Van Lines
BNSF Logistics
Dollar General Corporation
Federal Express
FedEx
Food Shippers of America
Georgia Ports Authority
Gexpro Services
Loblaw Companies Limited
MV Transportation
Republic Services, Inc.
Ryder Systems Inc.
Serco Inc.
SmartOps
Southwest Airlines
Spirit Aerosystems
Transplace
Truckload Carriers Association
UPS
Valet Waste
Waste Connections, Inc.
Waste Management
Wesco Aircraft
WestJet

Utilities

Alabama Power Company
Chesapeake Energy Corporation
Greeley and Hansen
HD Supply Waterworks
Matrix Service Company
MYR Group
National Rural Electric Cooperative Association (NRECA)
Pacific Gas & Electric Corporation
Southern Company Services, Inc.