

Paradox of Our Time -

<http://www.youtube.com/watch?v=1ROcTPk84Ls>
paradoxofourtime.flv



The Power of Teamwork



<http://www.youtube.com/watch?v=VhnylkfKUH4>
[The Power of Teamwork.flv](#)

“Character Makes the Difference”

The real Leaders in our lives are the ones that **“Live Life with Character”** and make a difference in our quality of life!

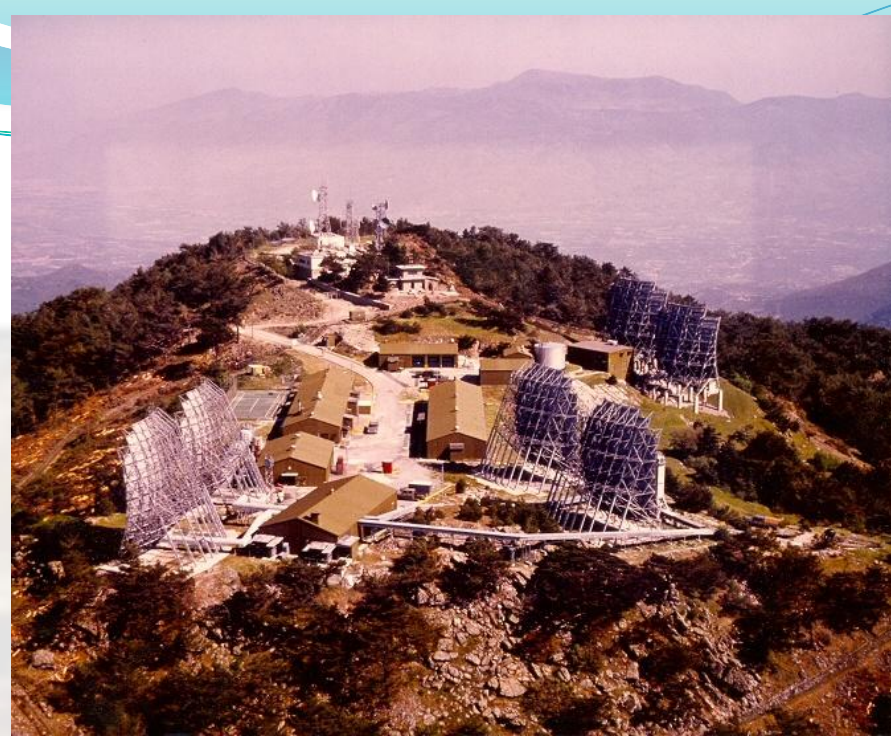
“It is not always about the Biggest, Fastest, Strongest, or Smartest....”



Introduction

Dane Deutsch

- CEO of DCS Netlink/LMDC
- Air Force Officer – Retired
- Comm-Elect/Commander
- **Teacher** by degree; **Coach** by profession
- **Leadership Trainer** - John Maxwell Leadership Training Team
- **Trainer and Ambassador for Character Counts**
- **Ambassador for The Go-Giver** at www.thegogiver.com
- **Coach at Deutsch's Gymnastics Training Center**
- **We've been Coaching "Character Makes the Difference...."**



Did You Know? -

http://www.youtube.com/watch?v=PHmwZ96_Gos&feature=related
[Did You Know.avi](#)

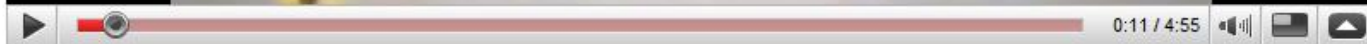


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Did You Know? 3.0 (Official Video) -2009 Edition



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94,023 views

My World of IT



It is not always about the Biggest, Fastest, Strongest, Richest.....etc, etc, etc....

Stupid Gazelle –

http://www.youtube.com/watch?v=Q8WZQnUWm_E
[Stupid Gazelle.mp4](#)

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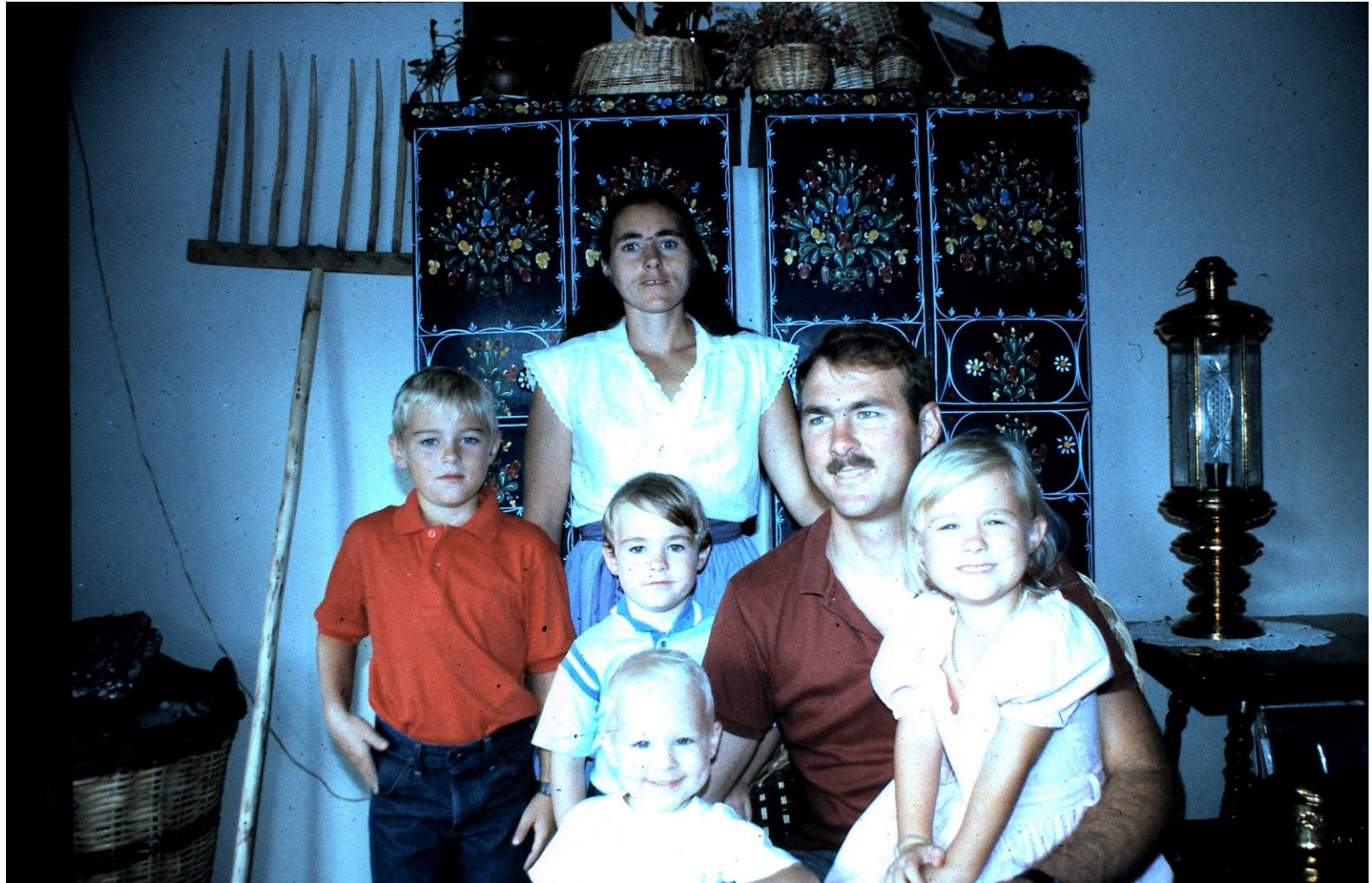
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Stupid Gazelle



My Choice to make Family First



Tink Introduction - Bars



Courageous - [Tinky.wmv](#)



Tink more grown UP



Determination - [Brooke Bars.mpg](#)

Goals for Today

- **Leading & Living Life with Character First**
 - **Leadership is Influence – nothing more/nothing less**
 - **The Law of the 3 C's –**
 - **Character, Competence, Chemistry**
 - **To live a life with character is a CHOICE!**
- **You can be a difference maker too.**
- **Character First builds Relationships/Trust**

Character Makes the Difference

- **Decision to act with honesty and integrity**
- **“What is the cost if we don’t?”**
- **People will believe our actions not our words.**

Leaders add value to others!

- **“We make a living by what we get, but we make a life by what we give.”**
– **Winston Churchill**
- **“No man becomes rich unless he enriches others”**
– **Andrew Carnegie**

Leaders Encourage Others – Johnny the Bagger

<http://www.youtube.com/watch?v=qOZPlt3Ha0Y>
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The Story of Johnny the Bagger



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Sometimes Leaders Rescue Others

<http://www.youtube.com/watch?v=LD2wuEfYIY&NR=1>
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Funny Cheetah!



★★★★★ 45 ratings

30,776 views

Leadership is Influence

- “Leadership is influence, nothing more and nothing less.” – John C. Maxwell
- **Leadership Ability = Influence Ability**

The Law of the 3 C's

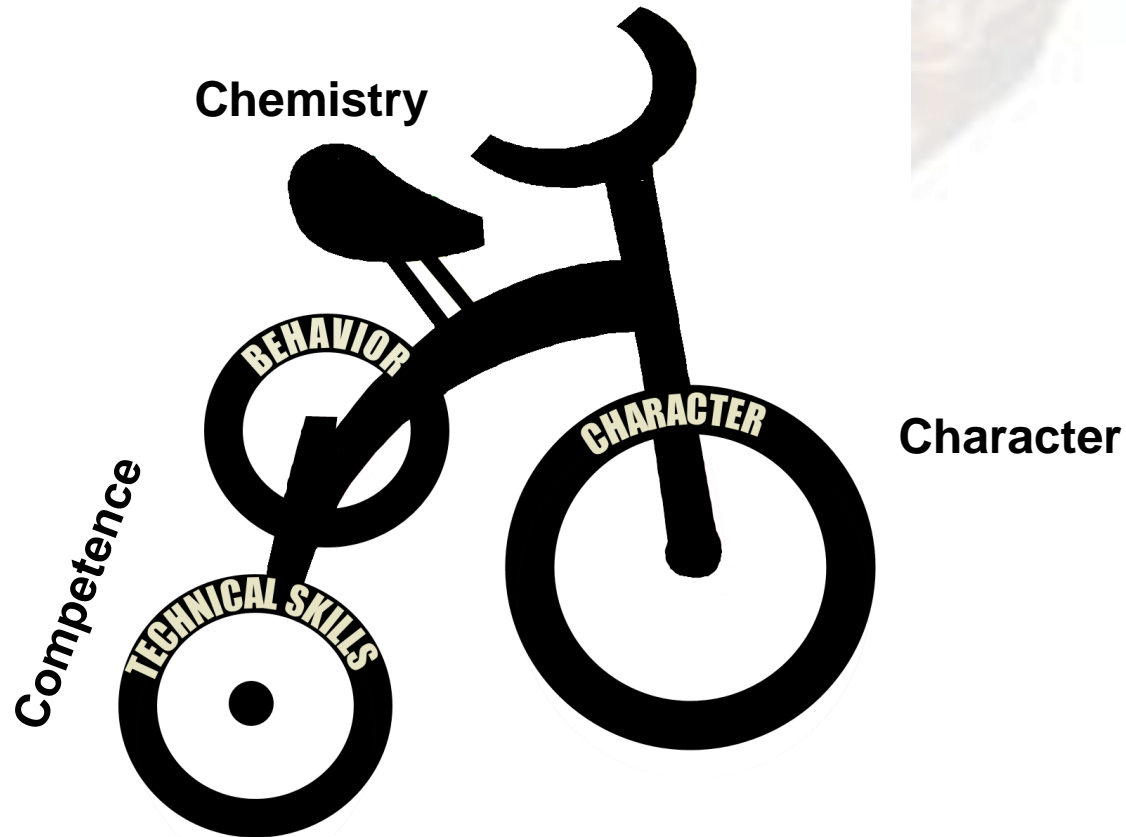
- **Character – Living a life with Character:**
 - “is the decision to act with integrity and honesty no matter whether someone is watching us or not.”
 - 6 Pillars of Character – TRRFCC
- **Competence = Behavior + Technical**
 - Behavior (Soft) Skills- leadership, teamwork, communication, etc.
 - Technical Skills=Hard Skills - type a letter...
- **Chemistry – Our Team and Our Network of People**

Six Pillars of “Character Counts”



- **TRUSTWORTHINESS** – honesty, integrity, promise-keeping, loyalty
- **RESPECT** – courtesy, nonviolence, tolerance, autonomy
- **RESPONSIBILITY** – duty, accountability, pursuit of excellence, self-restraint
- **FAIRNESS** – openness, consistency, impartiality
- **CARING** – kindness, compassion, empathy
- **CITIZENSHIP** – civic virtue, lawfulness, common good
- “TRRFCC”
- www.charactercounts.org

Tricycle Effect – Lead with Character 1st



Giants Lead By Example – Hoyt Team

http://www.youtube.com/watch?v=fIRvsO8m_KI
[Team Hoyt - Dick and Rick Hoyt-Imagine.flv](#)



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Team Hoyt - Dick and Rick Hoyt



★★★★★ 3,361 ratings

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The real story of a inspirational love between a father and a son. More info: www.teamhoyt.com Based on the videos: <http://www.youtube.com/watc...> & <http://www.youtube.com/watc...>

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How can You Demonstrate that Character Makes the Difference?

- Find a *Bigger Meaning* in Life: Passion
- Lead by example with 6 Pillars of Character
- *Encourage* your team members to:
 - Not to be afraid to fail
 - To take that first step
 - Coach your Team members to be leaders
- Follow the *Golden Rule* – “*Do Unto Others as You ...*”
- *Celebrate the successes* of your team

Relationships are the Key to Life!

- **Zig Ziglar – “If you help enough other people get what they want, they will help you get what you want.”**
- **“Trust is the glue that holds relationships together.”**

Leaders Give Others Hope – Nick

<http://www.youtube.com/watch?v=3QbgOGnbxDo>
[AreYouGoingToFinishStrong.flv](#)



Character Makes the Difference

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- **“What is the cost if we don’t?”**
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Thank You!



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“It is not always about the Biggest, Fastest, Strongest, or Smartest....”



What Will Matter – Michael Josephson

http://www.youtube.com/watch?v=Y-Lm_U9yEP0
[What Will Matter.avi](#)



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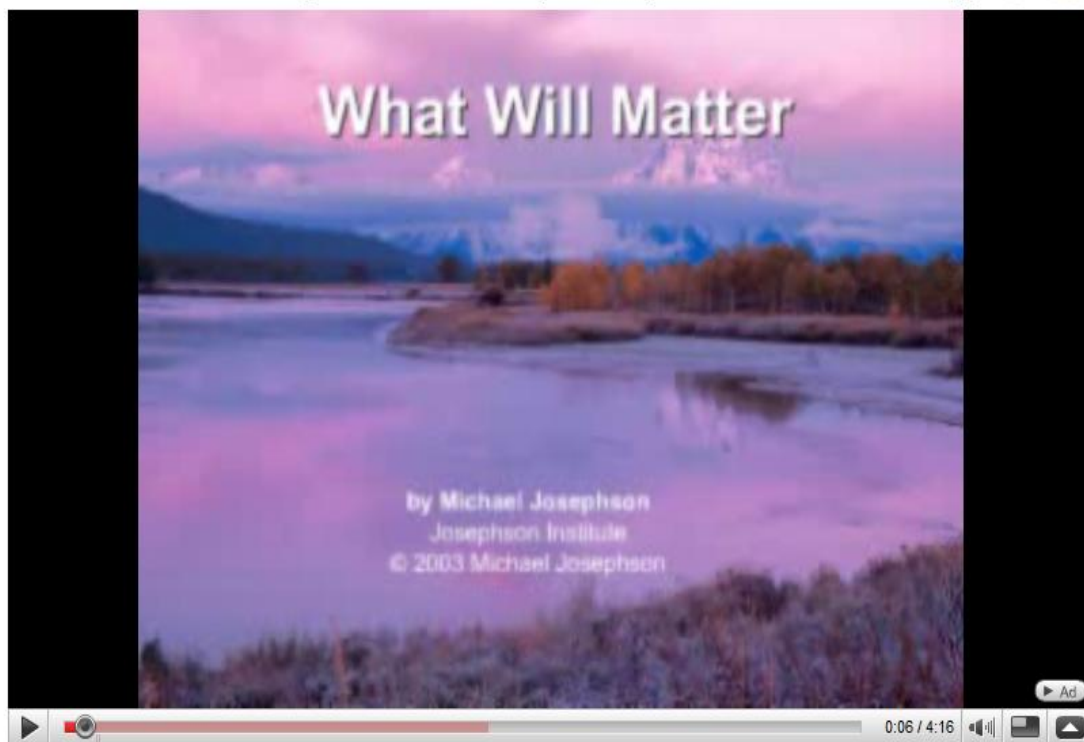
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What Will Matter, by Michael Josephson (charactercounts.org)



★★★★★ 52 ratings

32,708 views

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An inspirational slideshow displaying text from the poem "What Will Matter" by Michael Josephson. Visit CharacterCounts.org/michael for more commentaries like this.

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Dane Deutsch Social Networking & Media Sites

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www.twitter.com/dcsnetlink

www.facebook.com/dane.deutsch

<http://lmdc.dcsnetlink.com>

www.deutschsgym.com

www.linkedin/in/ddeutsch

<http://theararatconnection.blogspot.com/>

www.thegogiver.com – Ambassador

www.charactercounts.org – Trainer/Ambassador

Facilitator/Trainer for John C. Maxwell book
“Developing the Leader Within You”