



On April 7th 2015, Walgreens sold controlling interest of Walgreens Infusion Services business to Madison Dearborn Partners (MDP), a leading private equity firm based in Chicago. With the close, Walgreens Infusion Services became a new independent, privately-held company and the leading national infusion provider named Option Care.

After of course providing the best quality care to patients, our top priorities were standing up a new independent structure and winning culture. This is where Waldo “Wingman” Waldman comes in.

We met Waldo at the annual National Home Infusion Association (NHIA) conference where members of our leadership team were both energized and brought to tears by Waldo’s talk. His stories focused on building a high performing team, the need to “push it up” when facing adversity and most importantly...relying on your wingman. Within a week, we secured Waldo to speak at five different meetings with attendees ranging from 50-90 sales professionals and infusion branch operators. His story resonated with sales people, clinicians and operators alike.

While our lives at option care are not at risk daily like a fighter pilot, the health of our patients is dependent on our care. We treat very sick patients with complex diseases in their homes. It’s a privilege to know that for many of our patients, we are their “wingmen”.

Waldo did extensive industry research, connected with our teams on a personal level and was able to speak as an “insider”. As a result, his stories and leadership principles stuck and are still in use by our teams today.

A handwritten signature in dark ink, appearing to read "Ted Raad".

Ted Raad
option care
Chief Commercial Officer



**Passionate People, Partnering in Health
to Deliver Extraordinary Care**