

**SCOTT
SCHILLING**
EXECUTIVE COACH
INTERNATIONAL
TRAINER &
SPEAKER



**MEDIA
KIT**

**SCOTTSCILLINGONLINE.COM
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SCOTT SCHILLING EXECUTIVE COACH, TRAINER, AUTHOR & INTERNATIONAL SPEAKER

Scott Schilling's Heart-Centered approach to Selling is exactly what this country and the world needs right now. Coming from the heart with the intention to serve, rather than to simply get, is not only more fulfilling; it is more effective.

Scott is a master at this because this is where he lives from. His ability to teach his heart-centered approach to selling and to life is inspiring.

Scott has presented his heart-centered approach to enrollment and sales at several of my seminars, and the participants were thrilled and enthusiastic about what they learned. I highly recommend his books, audio-programs and seminars."

Jack Canfield

America's #1 Success Coach

OMG! You're brilliant! The clients ran to the table and signed up for all my sessions. One person got up while I was still talking!

Can we clone some of your brain?

Dagmar Fleming

President – Unlock Your Success

Find Scott on Social Media



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The Leading Expert Speaker on Sales, Closing & Presentation Skills

Scott Schilling is an Executive Coach, Trainer, Author, and International Speaker committed to providing *Inspired Answers to Today's Challenges* through his TV Show, Podcasts, speaking, training, writing, consulting and coaching.

Scott, a.k.a. *The Reinvention Specialist...* helps individuals and organizations systematically grow to have more personally, professionally, financially and spiritually. No matter where you are in your path from Survival to Success to Significance, Scott gives the guidance, direction and actions steps necessary to get from where you are to where you want to be!

Scott brings a unique combination of 40+ years of life experience in sales, marketing and training to corporations, business owners, entrepreneurs and individuals.

He has presented at over 2,500 live events sharing the stage with General Colin Powell, Jack Canfield, Rudy Giuliani, Steve Forbes, Suze Orman, former first lady Laura Bush, President Donald Trump and many more.

As an Internationally accomplished and entertaining presenter, Scott has spoken to hundreds of thousands of attendees across a range of industries.

Scott brings a wealth of knowledge and expertise to the airwaves, board room, podium and print. Scott has written 13 books to date including the recently released *"Without Customers... Ya Got Nothin'!"* and *"How to Live a Life of Significance"*.

Scott is a highly sought-after Training Expert because of the sales results he produces. He has personally closed millions of dollars in business, while helping clients grow their businesses closing hundreds of millions.

His sales and presentation training propelled one client's business to grow from approximately \$8 million annually to almost \$100 million in under six years.

Scott earned his B.B.A in Marketing and Insurance from the University of Iowa.

Scott's Life Purpose is: ***To Inspire and Empower others to serve humanity through living their life's purpose in Spirit, Love and Joy!***

To learn more about Scott, please watch:

Why Scott Does What He Does...

https://youtu.be/p2Bh_s1oMsY

7 Steps to Living Your Legacy

<https://vimeo.com/218416418/83227f10f1>

Man Plans and God Laughs

<https://youtu.be/jp5K4QFNIUQ>





SCOTT SCHILLING

EXECUTIVE COACH, TRAINER & INTERNATIONAL SPEAKER

Biography

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SCOTT SCHILLING

EXECUTIVE COACH, TRAINER & INTERNATIONAL SPEAKER

Stage Introduction

Scott Schilling has achieved the pinnacle of success within the speaking, training and business coaching industries having achieved the top platforms worldwide sharing the stage with likes of General Colin Powell, Rudy Giuliani, former first lady Laura Bush, Steven Forbes, Suze Orman and many more.

This presenter has spoken in front of crowds of tens of thousands of people at a single time, totaling close to a million attendees over his career and commands the information he'll be sharing here today inside and out.

He has personally closed millions of dollars in business, while helping clients grow their businesses closing hundreds of millions. He has helped countless numbers of people find success within their businesses, organizations, and passions; while they are having had a ton of fun doing it.

To have an Expert of this caliber on the stage today is amazing as his reach spans the globe and his time is sought after by people all around the world. Let me introduce International Speaker...Scott Schilling.

Videos

Scott Interviews Jack Canfield <https://youtu.be/oLAcqj0J35U>

7 Steps to Living Your Legacy
<https://vimeo.com/218416418/83227f10f1>

The Importance of Significance
<https://youtu.be/pSzGM6qZMFg>

Who Feeds Those that Do the Feeding?
<https://youtu.be/m-fREuGgfck>

Man Plans and God Laughs <https://youtu.be/jp5K4QFNlUQ>

IDLife Boot-Camp <https://youtu.be/YFy6yhArft8>

Get Motivated <https://youtu.be/FWhviSc0oZo>

Man Plans and God Laughs <https://youtu.be/jp5K4QFNlUQ>

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BACKGROUND AND CREDENTIALS



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Sales, Closing & Presentation Skills Expert

Scott grew up in the Milwaukee, WI suburb of Wauwatosa. He was a five-sport athlete with a desire to play BIG 10 Football. He walked on at the University of Iowa and earned his scholarship.

Graduating with a BBA in Marketing and Insurance, Scott chose to go to work with Amana Refrigeration. Rocketing through the system, Scott was a National Sales Trainer at 25, youngest Sales Manager in company history at 26, and youngest Divisional Manager at 29. After successfully launching Amana Southwest, Scott chose to spread his wings outside the corporate umbrella. Scott went on to successfully pioneer four separate products creating seven and eight-digit sales success for products that had never been sold successfully before.

With a desire to serve more people by sharing what he had learned for a series of mentors, Scott decided to forge into the professional speaking arena. Scott has presented at over 2,500 live events, speaking to tens of thousands of attendees across a range of industries.

His trainings have helped clients sell millions of dollars worth of their products even growing one client from approximately \$8 million annually to close to \$100 million annually. Scott's training have helped individuals and organizations become the class of their industries and top in their companies.

Scott and his beautiful wife of over 24 years Peggy live in Dallas, TX. He is also the proud father of two grown children that also continue to call Texas their home.

Partial Client List



Keynote Titles & Workshops

Keynote Titles:

- **Without Customers...Ya Got Nothin'! How to Gain and Retain Customers...**In this presentation, you'll learn how to attract customers by creating an environment for them to buy your offerings as opposed to you "selling them".
- **The Trilogy of Success...**People are consistently looking the keys to success. In this presentation you'll learn the trilogy of success: Faith, Family and Focus.
- **The Three Absolutes...**There are three absolutes in any presentation. Learning these absolutes and putting them into action will immediately create greater relationships, develop stronger businesses and enhance your sales.
- **The 11 Deadly FEARS...8 for Them and 3 for You! ...FEAR** is a "programmed in" emotion that all of us are born with. It is specific and typically a reaction to threat. FEAR triggers one of three responses... fight, flight or freeze.
- **Communicating with Confidence...**This module shares the results of a UCLA professor's study and findings on the key components that make up "close quarters" interpersonal communications. You'll discover the relationship between the words, the tonality with which the words are delivered, and the physiology behind the delivery of the words.

Workshops:

- **EMPOWER Your Presentations...**In this presentation, you'll learn how to create powerful presentations that take prospects from where they are to where they want to be!
- **Sell Without Selling...**As opposed to "selling", learn how to an environment where a prospect chooses to buy rather than being sold.
- **Mastering Personality Types...**There are four dominant personality types. We all have a certain level of all four types within us that we call upon depending upon the situations we're in. Learning about the characteristics and communication styles that they dictate is paramount to achieving at the highest levels.

Fees: \$10,000 to \$15,000 Plus Reasonable Travel and Expenses

**SPEAKING
OPPORTUNITIES**



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WHAT OTHERS ARE SAYING ABOUT SCOTT!

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President – Unlock Your Success



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"Scott Schilling has rocked the house multiple times on my stages. He comes from the Heart, presents with passion and demonstrates the very sales skills he teaches. His "90 Second Sales Tips" detail how anyone can achieve the sales results they desire by putting these quick, easy and effective lessons into action."

T. Harv Eker #1 N.Y. Times Bestselling Author of
Secrets of the Millionaire Mind

"Scott's selling tips are the best I have seen made available. They just simply work! For those that don't think they are salespeople but have to sell every day to grow their practices, these tips will give you the comfort you need. Presenting what you have to offer favorably, and selling has never been this easy."

Dr. Fabrizo Mancini President--Parker College of
Chiropractic



“Scott is the Master in the Art and Science of selling. I have seen him in action dozens of times, and I am in awe of what he does and how he does it.... and even more impressive are the consistent results he gets. Even though it looks like magic, Scott knows exactly what he is doing and now he is willing to teach you the secrets he has spent years perfecting. Ignore Scott’s wisdom and teaching at your peril.”

Keith Cunningham Entrepreneurial Expert - Author of Keys to the Vault

“I’ve known Scott for years and watched his effectiveness with students and audiences alike. He exquisitely conveys the concept of “selling without selling” that is easy to understand and implement. He will show you how to grow your business, period. I highly recommend him.”

Dr. Shawne Duperon 6 Time Emmy Winner / Networking, Media and Gossip Expert

“I’ve known Scott for years and seen audiences respond to his presentations and run to take advantage of what he was offering. He not only teaches providing quality solutions to those you present to but uses the very strategies and techniques he teaches himself to serve his audiences.”

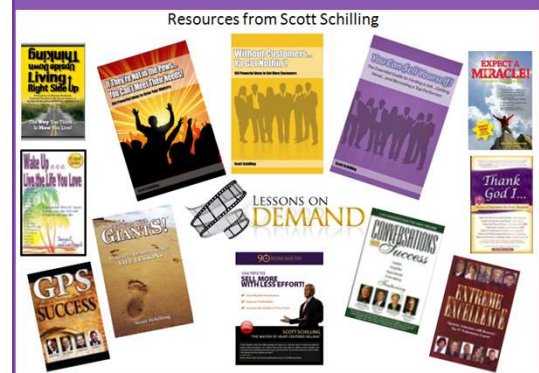
Rick Frishman Publisher - Morgan James Publishing

“Scott Schilling is an extraordinary business mentor and trainer! His authentic, real approach is so easy to grasp you’ll be selling more in a heartbeat”.

Teresa de Grosbois President / Wildfire Workshops Inc.



WHAT
OTHERS ARE
SAYING ABOUT
SCOTT!

A logo consisting of a purple diamond shape containing the letters "S" and "2" in a stylized, overlapping font. The "S" is purple and the "2" is yellow.

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