

Rosemary J. Koberlein  
Chief Executive Officer

520.918.3836  
roseyk@longrealty.com



REALTY  
MORTGAGE  
TITLE &  
INSURANCE

January 9, 2009

To Whom It May Concern:

It is always an honor to get the opportunity to write a letter of recommendation for someone you hold in high esteem. For someone who has impeccable integrity, for someone who is able to sort through the mundane and get to truth faster than grease lightening, for someone who is such a gifted speaker that I am continuously entertained even after working with him for three years; for someone who makes me laugh and touches my heart and brings tears to my very being. I was given a gift when I met Mike Staver and an even bigger gift to work with Mike on a very intense basis for about three years.

In 2004, I became the CEO of Long Companies, a large comprehensive real estate company in Southern Arizona. I knew I wanted to take the company in some new and different directions and I would need help orchestrating this transition. Mike was the perfect answer. Beginning with the values clarification process, through key management profile testing Mike was a very valuable integral part of getting our organization through this transition.

Mike touched the organization in many different facets. From one on one counseling to being the Key Note Speaker at our annual sales rally for over 1000 highly energized real estate agents.

Here are some of Mike's assets: He connects with everyone. He will always tell you the truth in a way that you can really hear the truth. If you are a CEO, he has your back. And, he would never put your company in a compromising situation.

He is the best and you will be in good hands. I am always available to talk about Mike and give a personal recommendation.

Sincerely,

Rosey Koberlein  
CEO, Long Companies