

EMBRACE NEW POSSIBILITIES  
WHERE YOU ONCE MAY HAVE  
ONLY SEEN OBSTACLES

What would you do if you lost your eyesight in your early 20's? Would you stay trapped or would you bounce back?

Chad is happier and more successful today than when he could see. Overcoming the challenges of blindness improved his vision, making him more resilient and fueling his active, purpose-driven life.

Ultimately, Chad's unforgettable lessons and outlook will inspire you to conquer any perceived limitations, fear, and hopelessness, so you can start living life to its fullest potential.

**CHAD E. FOSTER** is a husband, a father, and an avid snow skier (that is not a joke) who is not just competing with his condition, he is competing with the world's most successful people. Chad wants to make blind look good and believes he is not successful in spite of being blind, but because he's blind. He embraced his problem and turned it into a solution. He works at Red Hat, one of the most innovative Tech companies and the world's largest open source software company (recently purchased by IBM for \$34 billion). With determination, ambition, and drive, he created what Oracle said would be impossible. He gave millions of people the ability to earn a living by becoming the first to create customer relationship software for the visually impaired. With speaking invites from London to Beijing, and the Atlanta Opera commissioning an opera inspired by his life story, Chad inspires people to overcome their own blind spots.

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Praise For  
**BLIND AMBITION**

"In *Blind Ambition*, Chad Foster demonstrates how we can transform our misfortunes into growth opportunities. Chad is a courageous authentic leader who went from victim to visionary, turning his blindness from a disability into an ability to help others overcome their blind spots. Inspiring and deeply personal, this book can transform your life."

—**BILL GEORGE**, Senior Fellow at Harvard Business School, Former Chair & CEO, Medtronic, Author of *Discover Your True North*

"Chad's story is about persistence, strength, and tenacity. For every challenge put in his way, he has found an ingenious and liberating way to overcome it. I witnessed his winning capability firsthand at Red Hat, and I'm so glad he is now sharing the lessons he has learned with the world. This is a must-read for anyone looking for the motivation to persist in business and life."

—**JIM WHITEHURST**, President, IBM, Former CEO, Red Hat

"People with disabilities want the privilege to succeed or fail based on their merits, and Chad's powerful story demonstrates that success is indeed possible—even when faced with a significant disability—offering employers a way to tap into an underutilized talent pool."

—**THE HONORABLE TONY COELHO**, Former U.S. Congressman, Chief-sponsor and Author, Americans with Disabilities Act (ADA)

"*Blind Ambition* shows us how to build resilience, adapt, and even thrive in the face of adversity. Attitude is everything, and Chad's ability to believe that significant life obstacles can propel us to a better version of ourselves is a powerful lesson to us all. I worked closely with Chad for several years and he inspires, excites, and empowers people to embark on their own adventures."

—**JOE READYHOUGH**, President and CEO, Qbase

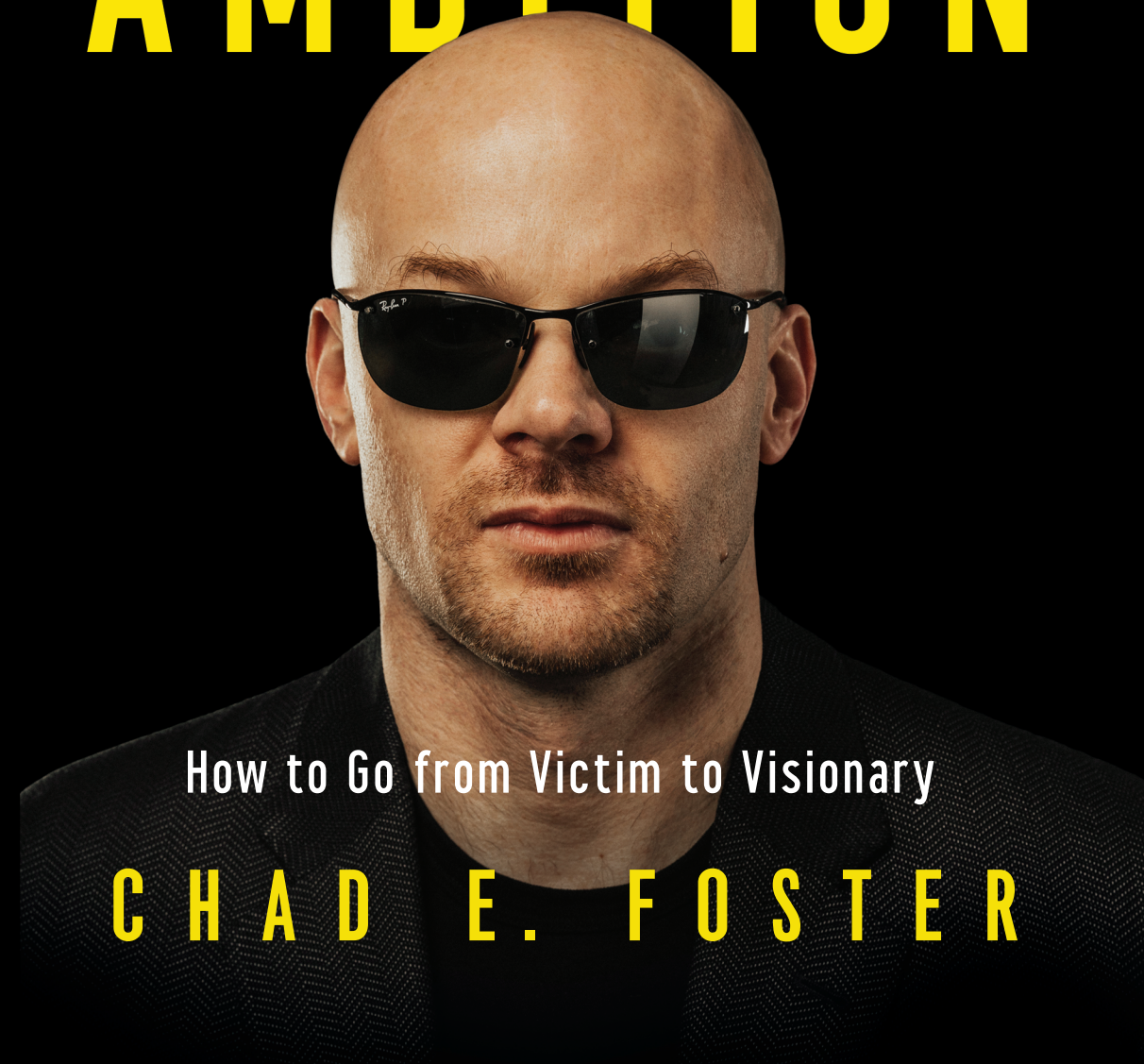
  
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BLIND  
AMBITION  
FOSTER

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# BLIND AMBITION



How to Go from Victim to Visionary

**CHAD E. FOSTER**

TURN EVERY PERCEIVED  
DISADVANTAGE INTO A POWERFUL  
COMPETITIVE STRENGTH

While most people were preparing for the adventure of adult life, Chad E. Foster was watching the world he grew up with fade to black. But that didn't stop him from becoming the first blind executive to graduate from the Harvard Business School leadership program and climbing the corporate ladder as a successful finance and sales leader.

With determination, ambition, and drive, Chad created what Oracle said would be impossible. He gave millions of people the ability to earn a living by becoming the first to create customer relationship software for the visually impaired.

In this eye-opening account of a tech industry star who overcame fear and hopelessness to turn his disadvantage of blindness into a powerful competitive strength, you will:

- Be inspired by Chad's story of how he transformed the loss of his eyesight into a gift that provided him unique strengths and abilities.
- Recognize how the stories we choose to tell ourselves either limit us or propel us towards our goals.
- Gain new perspective on what is possible when you shift your mindset, turn your excuses into personal motivation, and decide that you are in charge of who you want to be.
- Learn the mental model that Chad uses to quickly overcome frustrations and stressors.

Praise For  
**BLIND AMBITION**

**BLIND AMBITION**

**F O S T E R**

**BLIND  
AMBITION**

How to Go from Victim to Visionary

**C H A D E . F O S T E R**

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