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“One of the Top 21 Speakers for the 21st Century”
-*Successful Meetings Magazine*



PARTIAL CLIENT LIST

United States

ACCOUNTING AND AUDITING

- *American Institute of Certified Public Accountants*
- *Deloitte & Touche*
- *Ernst & Young*
- *KPMG*
- *McGladry Pullen*
- *Milliman*
- *PriceWaterhouse Coopers*

BANKING

- *Bank of America*
- *Bank of Montreal*
- *Bank One*
- *CIBC*
- *Citibank*
- *City National*
- *Electronic Funds Transfer Association*
- *Farm Credit Bank*
- *Federal Deposit Insurance Company*
- *Federal Home Loan Bank*
- *First Union*
- *Hong Kong Bank*
- *JP Morgan Chase*
- *Royal Bank*
- *Star System*
- *SunTrust Bank*
- *Toronto Dominion Bank*
- *Union Bank*
- *US Bancore*
- *Wells Fargo*

CONSTRUCTION

- *Associated General Contractors*
- *Associated Landscape Contractors*
- *Construction Industry Manufacturers Association*
- *Hines Ltd.*
- *Insulating Concrete Forms Association*
- *John J. Kirlin & Company Inc.*
- *Kaufman and Broad*
- *Kiewit Western Company*
- *Mechanical Contractors Association*
- *National Association of Paving and Asphalt*
- *Nexstar*
- *Plumbing Manufacturers Institute*
- *Williams Scotsman*

CONSUMER PRODUCTS

- *Amana*
- *Bayer*
- *Bombardier Recreational Products*
- *Bose*
- *Bristol-Myers Squibb*
- *General Electric*
- *Glaxo SmithKline*
- *Hewlett Packard*
- *Johnson Diversey*
- *Kraft*
- *National Kitchen & Bath Association*
- *Pioneer Electronics*
- *Proctor & Gamble*
- *Sherwin Williams*
- *Skil Tools*
- *Westinghouse*
- *Whirlpool*

CREDIT UNIONS

- *California Credit Union League*
- *Colorado Credit Union League*
- *Credit Union National Association*
- *Ohio Credit Union League*
- *Texas Credit Union League*

DEFENSE AND SECURITY

- *Boeing*
- *FAA*
- *Hamilton Sundstrand*
- *Loral Infrared & Imaging Systems*
- *United Technologies*
- *U.S. Secret Service*

DEFENSE AND SECURITY (cont.)

- *Harris Corporation*
- *Hughes*
- *Westinghouse*

ENTERTAINMENT / RECREATION / TRAVEL

- *AEI Music Network*
- *American Resort Development Association*
- *Anheuser-Busch Adventure Parks*
- *Best Western*
- *Choice Hotels*
- *Holiday Inn*
- *Jet Stream Aircraft*
- *KLM Royal Dutch Airlines*
- *Marriott*
- *National Ski Association*
- *Professional Convention Management Assoc.*
- *Resorts USA*
- *Starwood (Westin)*

FARMING / AGRICULTURE

- *Agrabank*
- *Agrium*
- *Agstar*
- *American Soybean Association*
- *California Agricultural Leaders*
- *Country Companies*
- *Dupont Agricultural*
- *Farm Credit Bank*
- *Farm Family Life*
- *Farmland*
- *Growmark*
- *Kansas Livestock Association*
- *Monsanto*
- *National Corn Growers Association*
- *Quality Chek'd Dairies*

FOOD DISTRIBUTION

- *Damon's Restaurants*
- *Henny Penny*
- *International Food Service Manufacturers Association*
- *KFC*
- *Kraft Foods*
- *Long John Silver's*
- *Mission Foods - Gruma*
- *National Restaurant Association*
- *National Retail Federation*
- *Ralph's Grocery*
- *Tea Association of United States*

FLOORING

- *Armstrong*
- *Bruce Hardwood Floors*
- *Dupont Flooring*
- *Interceramic*
- *National Wood Flooring Association*
- *Pioneer Eclipse*

FUNERAL SERVICES

- *Aurora Casket*
- *International Cemetery and Funeral Association*
- *National Funeral Directors Association*

GOVERNMENT AND RELATED

- *American Assoc. of Motor Vehicle Administrators*
- *California Association of Public Retirement Systems*
- *Federal Aviation Association*
- *Federal Deposit Insurance Corporation*
- *Federal Highway Administration*
- *Freddie Mac*
- *Maryland Municipal League*
- *Minnesota Department of Transportation*
- *National Assoc. of Housing & Redevelopment*
- *National Association of Boards of Pharmacy*
- *National Council of State Housing Agencies*
- *National Fire Protection Association*
- *Special District Association of Colorado*
- *United States Postal Service*
- *United States Secret Service*

HEALTH CARE AND PHARMACEUTICALS

- *Abbott Labs*
- *Allina Health System*
- *American Association of Homes for Aged*
- *American College of Healthcare Executives*
- *American College of Physician Executives*
- *American Health Care Association*
- *American Hospital Association*
- *American Optometric Association*
- *American Osteopathic Hospital Association*
- *American Society of Health System Pharmacists*
- *Datex-Ohmeda*
- *Daughters of Charity National Health System*
- *Dura Pharmaceuticals*
- *Glaxo SmithKline*
- *Group Practice Improvement Network*
- *Hawaii Medical Service Association*
- *Health Care Financial Management*
- *Intermountain Health Care*
- *Life Services Network*
- *Medtronic*

HEALTH CARE AND PHARMACEUTICALS (cont.)

- *Bausch & Lomb*
- *Bayer*
- *Benedictine Health System*
- *Bristol-Myers Squibb*
- *Consorta*
- *Convotec*
- *Novartis*
- *Pfizer*
- *Pharmacia*
- *Poudre Valley Hospital*
- *Premier*
- *Purdue Frederick*
- *Ross Labs*
- *Methodist Healthcare*
- *Metpath*
- *Miles Labs*
- *Missouri Hospital Association*
- *National Association of Boards of Pharmacy*
- *National Multiple Sclerosis Society*
- *St. Elizabeth's Health System*
- *St. Mary's Medical Center*
- *Vantage Healthcare*
- *Voluntary Hospital Association*
- *Wallach & Co.*
- *Wellness Community of Atlanta*
- *Western Conf. Prepaid Medical Service Plans*

INSURANCE - LIFE

- *AIG SunAmerica*
- *Allstate*
- *American General*
- *AXA*
- *Colonial Life*
- *Country Companies*
- *CUNA Mutual*
- *Farm Family Life*
- *General American*
- *Great West Life*
- *Guardian*
- *ING*
- *Insurance Association of Great Britain*
- *Lincoln Financial*
- *Manulife*
- *Mass Mutual*
- *MDRT and Top of the Table*
- *Minnesota Mutual*
- *National Association of Life Underwriters*
- *New York Life*
- *Northwestern Mutual*
- *Pacific Life*
- *Penn Mutual*
- *Phoenix Home Life*
- *Prudential*
- *Principal*

INSURANCE - LIFE (cont.)

- *Insurance Association of Singapore*
- *Jefferson Pilot*
- *LIMRA*
- *Transamerica*
- *Thrivent*

INSURANCE – P&C AND HEALTH

- *Accident Fund*
- *Acordia*
- *Aetna*
- *Casualty Actuarial Society*
- *Chubb*
- *CIGNA*
- *Delta Dental*
- *Gallagher Benefit Services*
- *General Re*
- *Group Underwriters Association*
- *Independent Insurance Agents of Iowa*
- *Independent Reinsurance Underwriters*
- *IOA-RE*
- *ITT-Hartford*
- *Kinnerer & Company*
- *Marsh*
- *Milliman*
- *Allstate*
- *Blue Cross - Blue Shield*
- *Captive Insurance Companies Association*
- *National Association of Insurance Brokers*
- *National Risk Retention Association*
- *Nationwide*
- *PA Association of Mutual Insurance Companies*
- *Property Loss Research Bureau*
- *Risk & Insurance Mgmt. Society - MN Chapter*
- *RSA Surplus Lines*
- *Schinnerer & Company*
- *Sedgwick*
- *St. Paul Companies*
- *State Farm*
- *Texas Association of Insurance Agents*
- *Transamerica*

MANUFACTURING

- *Agrium*
- *Amana*
- *Armstrong*
- *Automatic Switch*
- *Boeing*
- *Forseco*
- *Gates Rubber*
- *General Electric*
- *Hamilton Sundstrand*
- *Harris Corporation*

MANUFACTURING (cont.)

- *Bombardier Recreational Products*
- *California Carpet Manufacturers*
- *Carrier*
- *Construction Industry Manufacturers Association*
- *Cooper Tire*
- *Cummins Engine*
- *Durasol Awnings*
- *Dupont*
- *Manufacturing Executives Association*
- *Nat'l Electrical Manufacturers Rep. Assoc.*
- *Norandex Reynolds*
- *Norgren*
- *Owens Corning*
- *Petroleum Equipment Institute*
- *Plumbing Manufacturers Institute*
- *Polyurethane Manufacturers Association*
- *Prestressed and Precast Concrete Institute*
- *Sherwin Williams*
- *Hughes Aircraft*
- *Ingersoll Rand*
- *Interceramic*
- *Int'l Food Service Manufacturers Assoc.*
- *Jet Stream Aircraft*
- *Johnson Diversey*
- *Litton Industries*
- *Main Steel Polishing Company*
- *Siemens*
- *Skil Tools*
- *Society of Plastics Industry*
- *Steel Service Center Institute*
- *Traco*
- *USS Posco*
- *Vickers*
- *Westinghouse*
- *Whirlpool*

MEDIA

- *American City Business Journal*
- *Business Week*
- *Chain Store Age*
- *WFAA*

PAPER / PRINTING / IMAGING

- *AM Multigraphics*
- *Gravure Association of America*
- *International Association of Business Forms Industry*
- *International Prepress Association*
- *Konica Minolta*
- *National Paper Trade Association*
- *Photo Marketing Association*
- *Tag and Label Manufacturers Institute*

REAL ESTATE

- *Apartment House Association*
- *Canadian Real Estate Association*
- *CB Richard Ellis*
- *Century 21 International*
- *Coldwell Banker*
- *Construction Industry Manufacturers Association*
- *Corenet Global*
- *Counselors of Real Estate*
- *Cushman Wakefield*
- *National Association of Realtors*
- *North American Mortgage*
- *Oxford Retail Group*
- *ONCOR*
- *Fisher Center at UC Berkeley*
- *Freddie Mac*
- *Frederick Ross Company*
- *GMAC Residential*
- *Hines Ltd.*
- *Industrial Asset Management Council*
- *Kaufman and Broad*
- *Montana/Idaho Association of Realtors*
- *National Assoc. of Industrial and Office Parks*
- *RELO*
- *REMAX*
- *Sibcy Cline*
- *TICA (Tenants-In-Common Association)*

RETAIL AND WHOLESALE

- *Buttry Food and Drug*
- *Chain Store Age*
- *Genovese Drugs*
- *Harmon Management*
- *International Association of Refrigerated Warehouses*
- *International Food Service Manufacturers Association*
- *JC Penney*
- *Kansas Livestock Association*
- *Long John Silvers*
- *National Association of Convenience Stores*
- *National Association of Wholesalers*
- *National Knitwear*
- *National Restaurant Association*
- *National Retail Federation*
- *Photo Marketing Association*
- *Ralph's Grocery*
- *Sears*
- *Spartan Stores*
- *Starter Sportswear*
- *Tea Association of United States*
- *Ultramar Diamond Shamrock*

SECURITIES

- *AIG SunAmerica*
- *HD Vest*

SECURITIES (cont.)

- *AIM*
- *American Express*
- *AXA Distributors*
- *Calvert*
- *Delaware*
- *Federated Investors*
- *Fidelity*
- *Financial Planning Association*
- *FNIC*
- *FSC*
- *Morgan Keegan*
- *Morgan Stanley*
- *NASD*
- *NICSA*
- *National Financial*
- *Nuveen*
- *Oppenheimer*
- *Pershing*
- *Robert W. Baird*
- *Scott and Stringfellow*
- *Investment Company Institute*
- *Investment Council Association of America*
- *J. & W. Seligman*
- *Janney Montgomery & Scott*
- *Kemper*
- *Legg Mason*
- *LPL*
- *MetLife Securities*
- *Merrill Lynch*
- *MFS*
- *Smith Barney*
- *Piper Jaffrey*
- *RBC Dain Rauscher*
- *Royal Alliance*
- *Securities Industry Association*
- *Securities Transfer Association*
- *SII Investments*
- *Wachovia*
- *Walnut Street Securities*
- *UBS*

TECHNOLOGY

- *Autodesk*
- *Barra*
- *Bombardier*
- *Bose*
- *Checkpoint Systems*
- *Concurrent Computers*
- *Itron*
- *Legent*
- *Lexmark*
- *London Bridge*
- *Loral Infrared & Imaging Systems*
- *Lucent*

TECHNOLOGY (cont.)

- *Data General*
- *EDS*
- *Edwards High Vacuum*
- *Fiserv*
- *Hamilton Sundstrand*
- *Hewlett Packard*
- *Hitachi*
- *IBM*
- *Information Technologies*
- *Intelligent Electronics*
- *Interleaf*
- *Micro Motion*
- *Oracle*
- *Pegasus Systems*
- *SAP*
- *StorageTek*
- *Stratus*
- *Sun Microsystems*
- *Unisys*
- *United Technologies*
- *Xerox*

TELECOMMUNICATIONS

- *AT&T - Bell Labs*
- *Bell Atlantic*
- *Bell South*
- *Bell South Cellular*
- *Cingular Wireless*
- *GTE*
- *Minnesota Telephone Association*
- *New York Telephone Association*
- *NYNEX*
- *Polycom Users Group*

TRANSPORTATION – AIR

- *Boeing Aircraft*
- *Hamilton Sundstrand*
- *Harris Corporation*
- *Hughes Aircraft*
- *Jet Stream Aircraft*
- *KLM Royal Dutch Airlines*

TRANSPORTATION - GROUND

- *American Association of Motor Vehicle Administrators*
- *American Automobile Association*
- *American Traffic Safety Association*
- *California Trucking Association*
- *GM*
- *National Association of Fleet Management*
- *National Private Truck Council*
- *National Truck Leasing System*

TRANSPORTATION – GROUND (cont.)

- *ChevronTexaco*
- *Cooper Tire*
- *Cummins Engine*
- *Ford*
- *PA Automotive Association*
- *PHH Services*
- *Reynolds and Reynolds*

UNIVERSITIES

- *Case Western Reserve*
- *Rock Valley College*
- *Stanford*
- *UC Berkeley*
- *UCLA*
- *University of Phoenix*
- *Wharton School*

UTILITIES AND ENERGY

- *Alabama Power*
- *Amarada Hess*
- *Ashland Chemical*
- *Central Power and Light*
- *Northern States Power*
- *Northwest Electric Light and Power Association*
- *Petroleum Equipment Institute*
- *Chevron/Texaco*
- *Jersey Central Power and Light*
- *Mississippi Power*
- *National Energy Service Association*
- *Shell*
- *Society of Independent Gas Marketers*
- *SW Propane Gas Marketers Association*

CANADA

- *Agrium*
- *Canadian Association of Financial Planners*
- *Canadian Real Estate Association*
- *CIBC*
- *Great Western Life*
- *IBM of Canada*
- *Investment Funds Institute of Canada*
- *Manulife*
- *Midland Walwyn Securities*
- *Monsanto of Canada*
- *REMAX of Canada*
- *Royal Bank*
- *Spectrum Financial*
- *Sun Life of Canada*
- *T.D. Evergreen*
- *Toronto Dominion Bank*

EUROPE AND ASIA

- *Colonial Mutual of Great Britain*
- *Hong Kong Bank*
- *Ingersoll Rand*
- *Life Underwriters Association of Singapore*
- *MFS International*
- *Scottish Equitable*
- *Siemens*
- *The Insurance Association of Great Britain*
- *Unisys Latin America and Caribbean Division*