

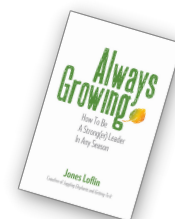
How To Be A **Strong(er) Leader** In Any Season



You're ready to take your leadership to the next level. The question is, "**How?**"

Based on his book, **Always Growing**, Jones uses the simple and powerful analogy of a gardener to give a fresh perspective on how you can motivate, empower, and develop any team using four simple words: **Grow, Cultivate, Prune, and Harvest.**

"These concepts can be used to change an organization's culture from the top down in a subtle but effective way." -Arthur Salyer, Former CEO, Palladium Energy



Grow

- Identify what you can and cannot control
- Create an environment for optimal growth
- Learn why leaving something to grow on its own seldom brings the desired results



Cultivate

- Focus on what you want to grow
- Identify potential changes that can increase time spent on highest priorities
- Improve communication practices with team members to strengthen clarity about expectations and priorities



Prune

- Identify a task, current project or responsibility that has grown beyond its original scope
- Take the steps to reduce resources being invested in unnecessary projects, tasks or activities
- Modify individual work routines that are limiting their ability to deliver their best work



Harvest

- It's not just the numbers. Celebrate ALL productive results!
- Understand how to better reward results or efforts
- Make a plan to celebrate more small improvements in the next 30 - 60 days

"In my industry, department leaders are frequently promoted into positions with very little training...Always Growing gives a great 'behind-the-scenes' look into what makes leaders successful and will help them avoid many common pitfalls."

- Christy Price, Director of Tailored Learning Services and Certifications
Choice Hotels International

Your "Master Gardener" For The Program

For over 28 years, Jones has been helping leaders grow stronger, more cohesive teams, even in the most challenging environments! Jones' sense of humor will keep people engaged as they quickly grasp key concepts build upon proven successful techniques. Leaders will leave equipped to lead with confidence, taking with them the tools they need to deliver better results for themselves and their team!





 **Keynote**

 **Training**

 **Coaching**

Jones Will Get Your Team "Growing" In The Way That's Right For You

What you can expect to gain:

- Discover the powerfully practical model of looking at leadership from the perspective of a "gardener" or "grower of people"
- Understand how to create the environment for a team that delivers their best work
- Learn three specific areas that need to be addressed daily as a leader and as a team
- Explore what is limiting their success as a leader and what's holding team members back as well
- Appreciate the value of celebrating more small wins with their team members

It's Time To Get "Growing" And Be A Better Leader For Your Team

This program is perfect for:

- ✓ Managers struggling with too much to do
- ✓ Those leading multi-generational teams
- ✓ Emerging leaders
- ✓ Senior leaders

This program also is valuable for:

- ✓ Those leading multi-generational teams
- ✓ Teams looking to improve their culture and communication dynamics

Are You Ready To Dig In And Get Growing?

Organizations choosing this training include the EEOC, NIH ORS, Volvo, Choice Hotels and several trade associations as well as international audiences.

