

EMAIL REFERENCE ON BOB EUBANKS

TO: Bob Eubanks

Date: Friday, May 13, 2005

Subject: Dave Maney Feedback on BOB EUBANKS!

Hi Bob! I am leaving the office feeling awfully good on this Friday the 13th. I just received a call from Dave Maney. Read the notes I took while talking with him, and I think you will feel pretty darn good yourself:

05/13/2005 05:55p - NLL: Nancy Lauterbach - In, 6.23, Status: F - Call from Dave Maney at COLORADO CHAPTER, YPO

Bob was phenomenal!!! Outstanding! This kind of YPO event is a natural forum for him. Their audience has the intellectual capacity to really "get" Bob. He is a great guy; the most professional guy he has worked with. He was huge!!! Dave said he learned a lot of things from him; took a couple of messages from his talk that he needs. He said he thought, "I don't do that; I should do that; it was that easy, and he has incorporated a couple of things he heard from Bob's talk. He was very impressed with how prepared he was. Will be talking with people around YPO. Could not have been any happier; will write him a note. He does suggest he take out one question. It was very funny, but caused a just little stress. The question was the one about "who of your wife's friends would you like to cuddle up with?" Without that question, Dave said he would have to say this might have been the best event they have had. It was definitely the funniest. Part of his program did not work, so Bob stepped up to the plate and ran longer. Probably went an hour and 20 minutes; then he hung around and did pictures. Tell Bob he will be sending expense along to him and to thank him.

Bob, this is huge, and it is the second time in a row I have had this kind of response from my clients. It is so great to see how you have grown. I have always known what a great guy you are. I have always had happy clients after booking you, but lately you have really, really gotten good. I am copying this to all sales people here and as for me, I will be thinking of whom I can recommend you to!!!! THANKS SO MUCH! There will be more YPO stuff, I am sure!!!!

Nancy Lauterbach

Founder, FIVE STAR Speakers & Trainers

Past President, International Association of Speakers Bureaus
8685 West 96th Street
Overland Park, KS 66212